

# Technical Conference – Breakout Session Report Out

TOPIC: Concession

Facilitator/Expert: Richard Hosier

Topic: Concession

- Top urgent/important issue to resolve:

Issue 1: Necessity or Utility of Concessions for Mini  
Grids

# Solutions – Issue #1

**Issue:** Necessity or Utility of Concessions for M Grids

- What can government do (Public)?
  - Requirement of master planning
  - Reluctance (Fair Price, Equity, Disruptive approach and technologies) and need for planning and a legal and regulatory framework
  - Need agents, financial help, technical assistance
  - Need more tools in the box and learning environment

# Solutions – Issue #1

**Issue:** Necessity or Utility of Concessions for M Grids

- What can private sector (developers/financiers) are facing and could do?
  - Conflicting-not profitable
  - Necessary for mainstreaming private sectors into Mini Grids
  - Confidence and frameworks for investments
  - Enabling environment (requirement of legal exclusivity)

# Solutions – Issue #1

**Issue:** Necessity or Utility of Concessions for M Grids

- What can donors do?
  - Support to early stage of market development
  - Avoid market spoilage
  - Long view (how energy can support the value chain)

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## Topic: Concession

### Solution:

- Concessions are necessary, but not sufficient, to mainstream mini grids as a viable solution to accelerate rural electrification
- To be successful, the public sector needs to provide a clear policy environment, including geographical plans, and to be willing to cost share investments with private sector partners who, in turn need to focus on supplying energy services, not just supplying electricity