INTERNAL









Case Study

The Kenya Power & Lighting (KPLC) AMI experience



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Who is KPLC??

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Electricity Access over 75%

Kenya Power and Lighting Company (KPLC) is a public liability which Transmits, Distributes and Retails electricity to Customers/Users of Electricity Energy in Kenya.



MAIN TYPE OF CUSTOMERS COVERED BY THIS TARIFF	TARIFF	2018/19	2019/20	3030/31	2021/22	2022/23
KPLC		6/9	25	86	91	95
Large Commercial and Industrial	C14					
KPLC		50	5.2	.45	53	53
Large Commercial and Industrial	CIS					
KPLC		37	-45	51	57	-49
Large Commercial and Industrial	CIE					
KPLC		0.	0	0	5	20
Street lighting	SL					
KPLC		12.345	35,771	17,221	19.277	20.501
REP.		586	527	-6-61	435	459
TOTAL (KPLC) TOTAL (E.E.R.) GROSS TOTAL S INCREASE P.A.		5.658,605 1,409,256 7,067,861 4,5%	6,073,202 1,502,943 7,576,145 7,2%	6,365,756 1,912,447 8,276,203 9,3%	6,818,706 2,100,734 8,919,440 7,7%	6,998,044 2,214,710 9,212,754 3.3%

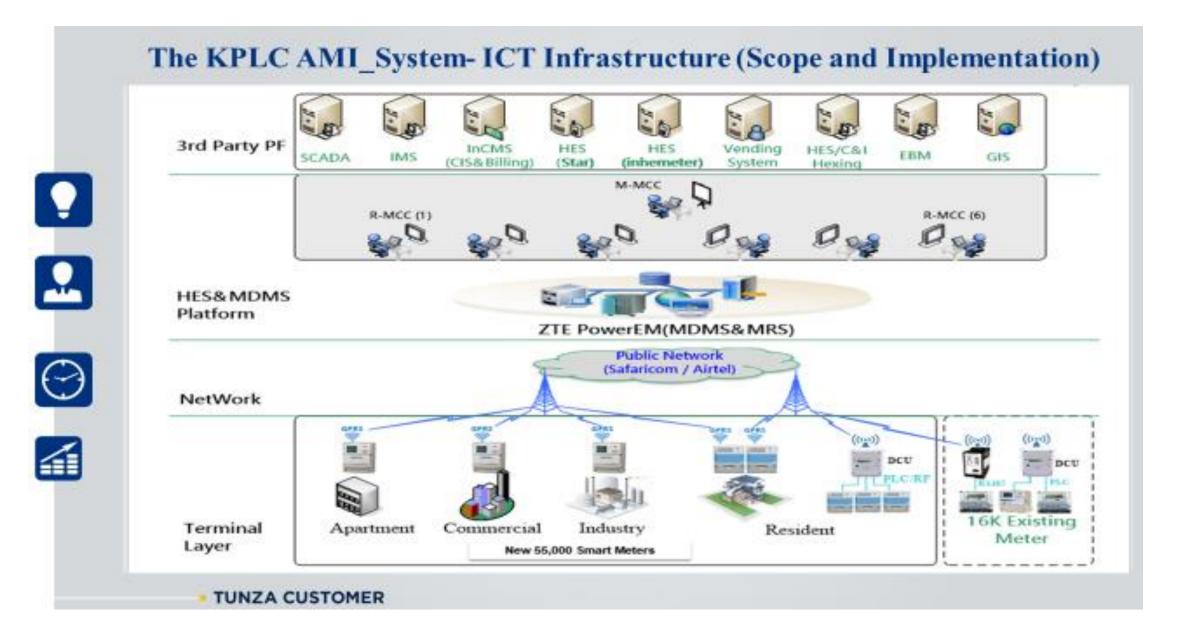
Over 9 Million Customers

TABLE 18: REVENUE (Shs 'Million) BY CUSTOMER CATEGORY

MAIN TYPE OF CUSTOMERS COVERED BY TARIFF	TARIFF	2018/19	3019/20	2020/21	2021/22	2022/23
Domestic:	DC	38,706	43.916	45,210	46,305	57,057
Small Commercial	SC	29,314	25.553	25.953	29,799	34,611
Commercial Industrial	- C1	63,870	62,618	73.887	80,261	97,596
Off-peak (Interruptible)	14	47	0	0	0	0
Street Lighting	54.	658	766	821	923	948
TOTAL		132,595	133,053	143,871	157,087	190,412
Export		546	205	249	266	562
TOTAL KPLC		133,341	133,259	144,120	157,353	190,974
RER		10,772	10,071	10,369	10,551	12,473
TOTAL REVENUE		143,913	143,330	154,489	167.904	203,447
SINCREASE P.A.		4.5%	-0.4%	7.6%	8.7%	21,255

IT fariff category no longer exists under new tariff shucture

The KPLC AMI system



Impacts

Strategic Objective	Targeted Business	What was done using the System- AMI	Impact and or Gain from AMI	Strategic Objective	Targeted Business Processes	What was done using the System-AMI	Impact and or Gain from AMI
Sales Analysis	Processes Improved Billing Efficiency Revenue Assurance (Billing Adjustments)	 (i) Accurate/Prompt Meter Reading and uploading the same directly into the billing System via AMI/INCMS interface. (ii) Alarm/Tamper Events and Data 	(ii) Improved Billing Efficiency/Integrity and resultant Sales rise by 8%. from 224.52 <u>GWh</u> to 241.99 <u>GWh</u> , which is about KShs.331.93 million (about USD 3 Million) rise in revenue. (ii) The net effect being Commercial loss reduction of 3.3% for Targeted Installations/Customers	 Reducing Operational Cast 	 Bervenue Collections Bernote Meter Reading 	(i) Actual Remote Disconnection/R econnection of a total 276,148 Meters done to enforce pending bills payments. (ii) Remote Meter Reading for billing Purposes. (iii) Prompt and Accurate Billing of Smart meters via AMI/INCMS Billing interface.	 (i) Overall debt age has improved from 34.58 days to 27.87 days comparing debt age before and after smart metering. (ii) Estimated Reduction Operational cost on Manual Mete Reading/Revenue Collections activities of Kshs 23,943,670 and Kshs. 6,607,360.00 respectively
	TUN	ZA CUSTOMER					

AMI Sustainability and Management

AMI-Sustainability and Management for Sustained gains

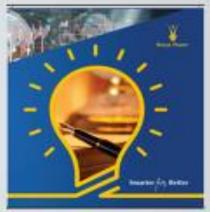


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Smart Metering-AMI applications have many potential benefits to utilities viz; energy loss reduction, operational cost reduction, improved reliability, Energy efficiency-reduction in Green House Gas emissions (GHGs) besides enhanced customer's satisfaction.

□ For effective utilization of AMI the following are required;

- Extensive Meter Data Analysis.
- · Prompt Response to Flagged Alerts on priority basis.
- · Prompt detection and Response to outrages.
- Prompt Authorized disconnection/reconnection.



There is therefore, need to build capacity, do Process Re-Engineering and change management as KPLC operate in Smart Metering Environment.



TUNZA CUSTOMER

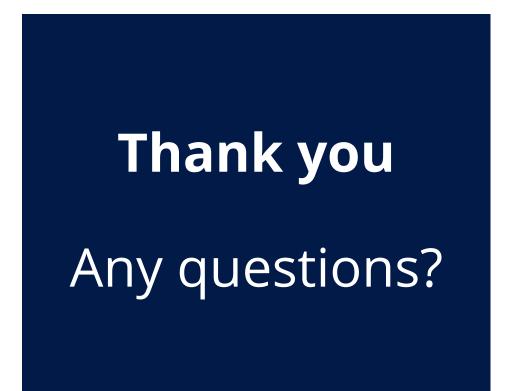
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