# Game Changer for Energy Storage VIB ESS



#### **Table of Contents**

- About us
- Energy Market & ESS
- Vanadium Ion Battery
- Application
- Vision & Partners



## **Table of Contents**

- About us
- Energy Market & ESS
- Vanadium Ion Battery
- Application
- Vision & Partners



#### **Company Profile**

Battery company founded by Ph. D. from MIT & KAIST since 2013

11 Years

Experts in Material, Battery, System, Facility, Quality, Strategy, Sourcing

160 Members

Total fundraised amount No.1 battery startup in South Korea

**100 Million USD** 





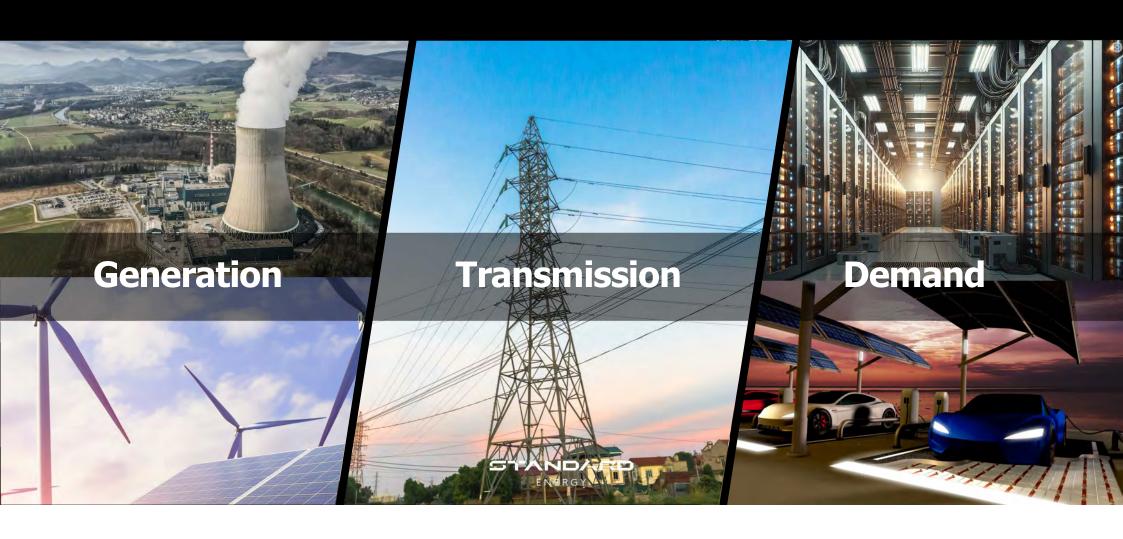


## **Table of Contents**

- About us
- Energy Market & ESS
- Vanadium Ion Battery
- Application
- Vision & Partners

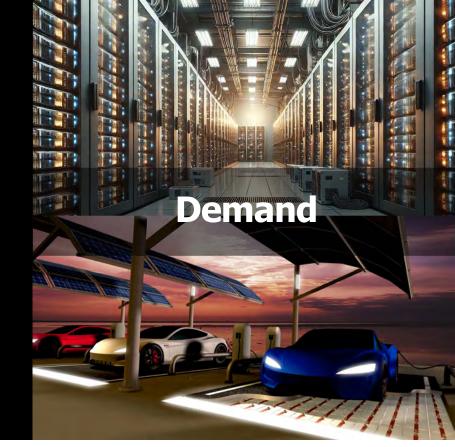


# **Energy Market**



# **Energy Market: Supply & Demand**







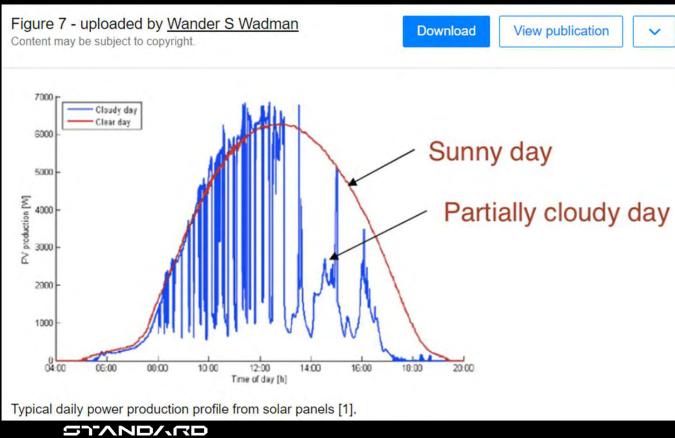
# **Traditional Plants** → **Renewables**





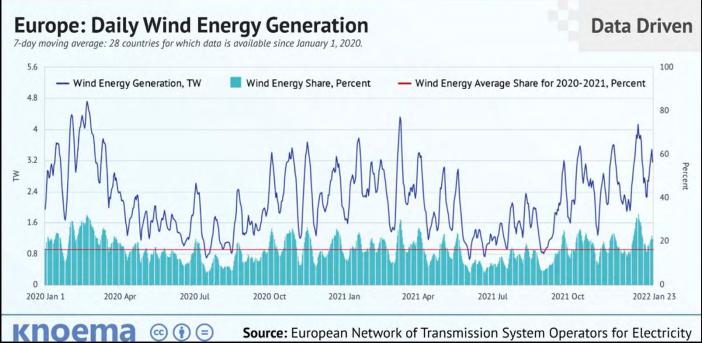
# **Unstable: Daily & Local**





# **Unstable: Yearly & Global**







# **Stop Renewables**



#### 朝鮮日報

#### 제주도, '신재생 과속'으로 정전 위험... 3년 뒤부턴 전국이 겪을 수도

입력 2023.11.21. 오전 6:02 - 수정 2023.11.21. 오전 9:35



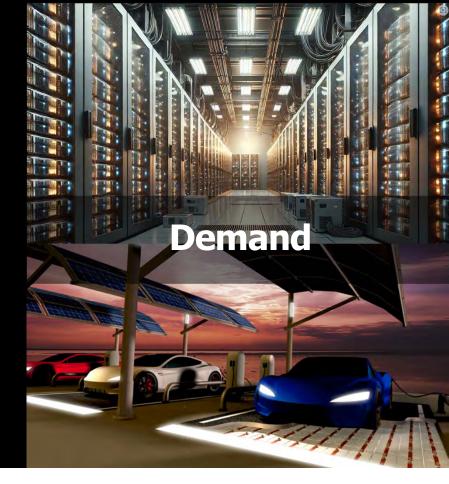
지난 14일 서울 종로구 감사원에서 최재혁 산업금융감사국장이 신재생에너지 사업 추진 실태 감사 결과를 발표하고 있다. /연합뉴스

감사원이 제주도가 신재생에너지 과잉 발전(發電)으로 인한 송·배전 설비 과부하와 대규모 정전 위험성에 노출돼 있다며, 2026년부터는 이런 문제가 제주도를 넘어서서 전국적으로 나타날 수 있다고 경고한 것으로 드러났다. 신재생 발전 비중을 너무 빠르게 높이다보니 전력망이 이를 감당하지 못하게 된다는 것이다.

STANE ENER

# Supply is limited & unstable







# **Demand skyrockets: EV**



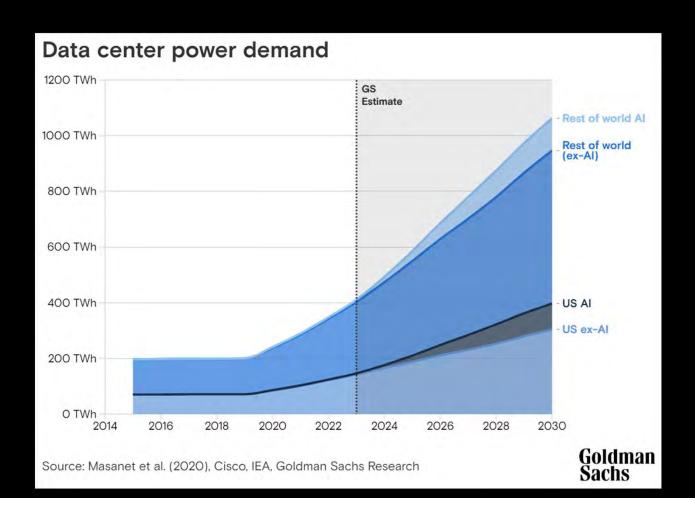
1~2 kW per house

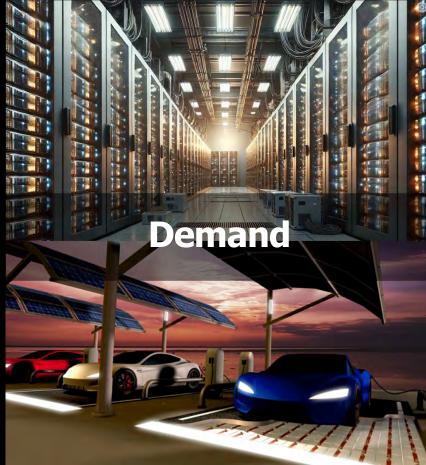
350 kW per EV





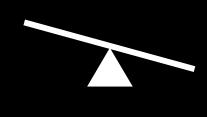
# Demand skyrockets: IT & AI

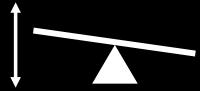




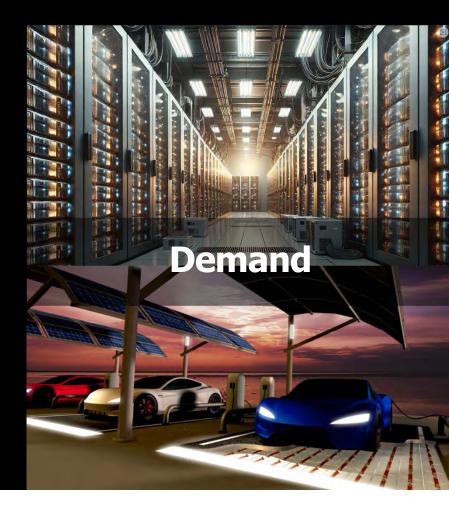
# **Imbalance & Fluctuation**



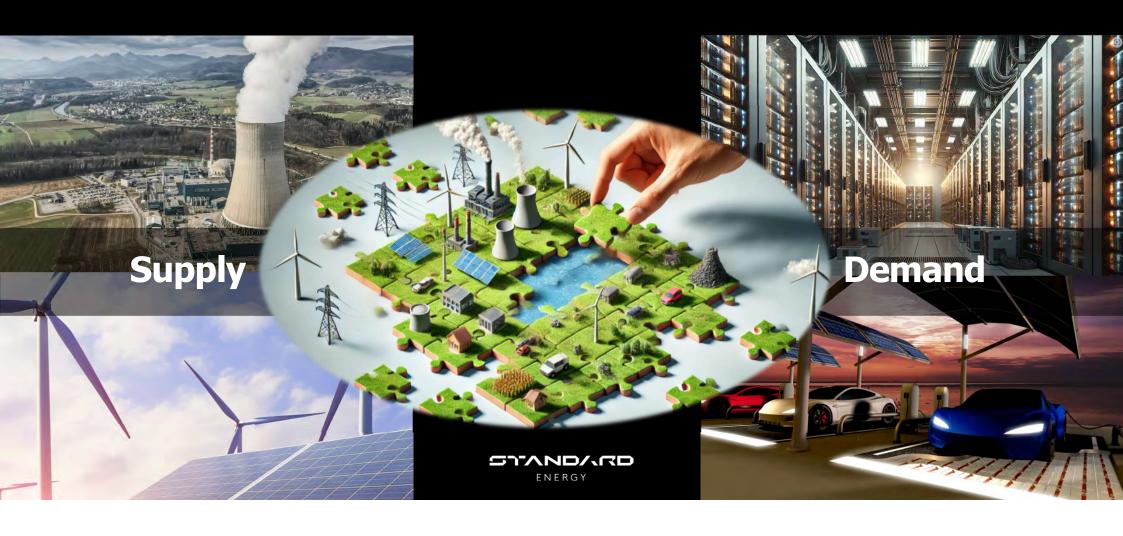








# **Final Piece for Balance**



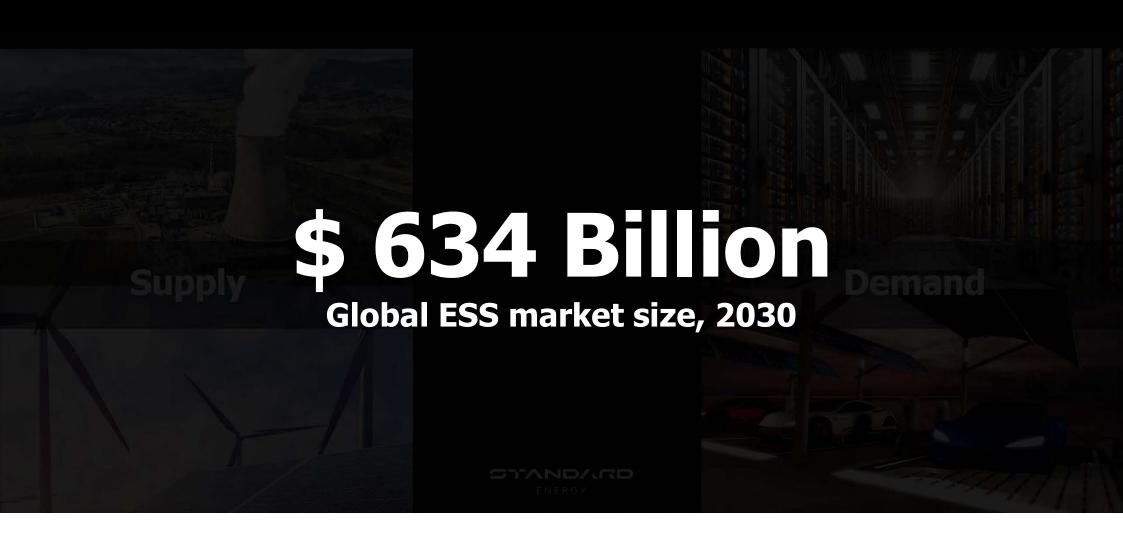
## **Final Piece for Balance : ESS**



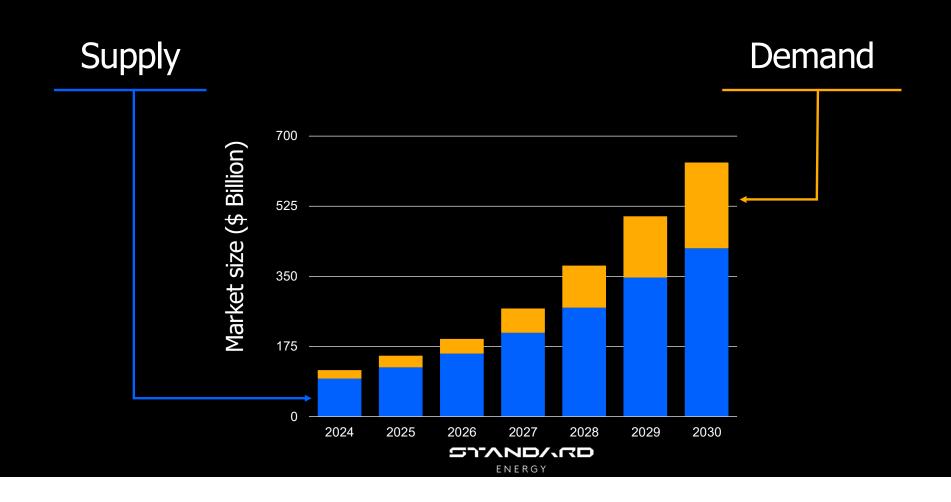
# Final Piece for Balance: ESS



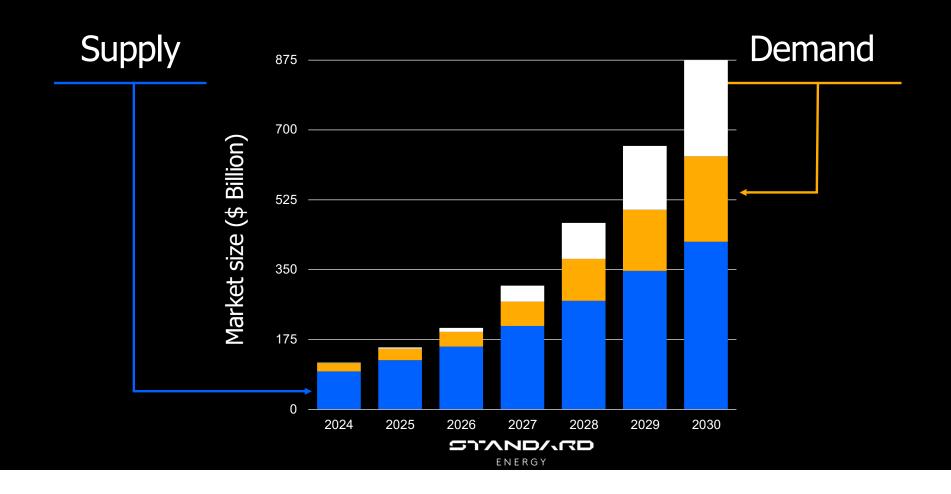
## **Final Piece for Balance : ESS**



# **Both Supply & Demand needs ESS**



# AI needs ESS



# **ESS Status**

#### Supply

#### Demand

Category	Technology
High power (Short duration)	?
Medium power (Medium duration)	Lithium Ion Battery
Low power (Long duration)	Lithium Ion Battery Flow Battery

Category	Technology
AI, Datacenter (Large scale)	?
Building, Factory, Infra (Indoor medium scale)	?
Home (Small scale)	Lithium Ion Battery Lead Acid Battery





## **Crucial market but Critical Concern**

**Lithium Ion Battery** 

Fire Accidents

**Lead Acid Battery** 

Low Performance

All Solid, Sodium Ion

Low Maturity





#### Why We Created a New Battery



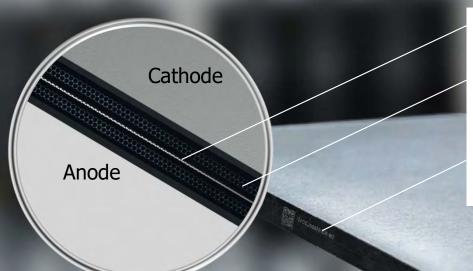
# **Vanadium Ion Battery**

" Technology born from the market needs "



#### Vanadium Ion Battery

Single sealed battery with Vanadium electrode & self-balancing mechanism



#### Separator

- Highly selective asymmetric proton exchange membrane

#### **Electrode: liquid & solid 2-phase electrode**

- Liquid electrode : post-treated aqueous Vanadium electrode
- Solid electrode : highly reversible dual-layer graphite electrode

#### **Frame structure**

- Cathode / Anode self-balancing mechanism

We hold 236 patents & 103 trademarks

STANDARD

# **Technologies for Energy Storage System**

	Vanadium Ion Battery (VIB)	Lithium Ion Battery (LIB)	Vanadium Flow Battery (VFB)
Active material	Vanadium	Lithium	Vanadium
Operation mechanism	Static	Static	Flow by mechanical pumps
Structure	Single sealed cell	Single sealed cell	Stacks, pumps, pipes, electrolyte tanks
Scalability	Multiple cells	Multiple cells	Size of electrolyte tanks
lmage			Pump Tank Stack Tank Pipe

# **Technologies for Energy Storage System**

	Vanadium Ion Battery	Lithium Ion Battery	Vanadium Flow Battery		
Safety (no ignition)	0	X	0		
Safety (no chemical leakage)	0	0	X		
Energy efficiency	97.5%	95%~98%	70%~75%		
Maximum power	High	Medium	Low		
Cycle life (Charge / Discharge repeatability)	100,000	4,000	10,000		
Recyclability	High	Low	Medium		
Power / Energy density	Medium	High	Low		
Standard / Certification	0	0	0		
STAND/RD					

## Stationary

Energy Storage System

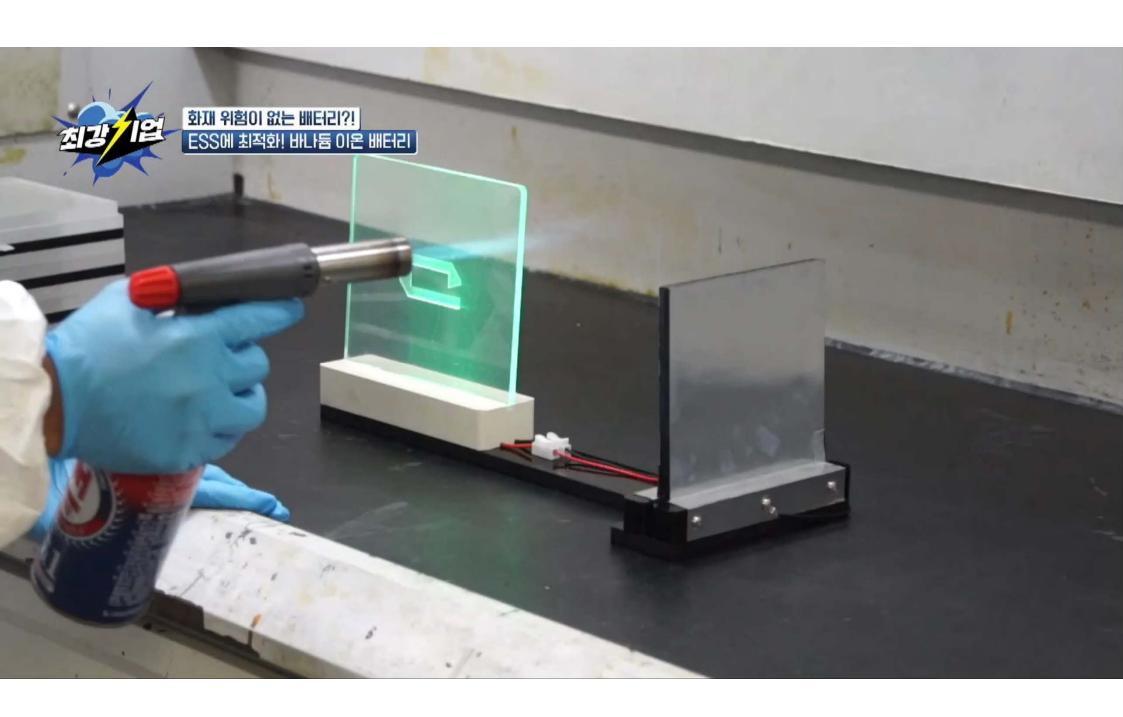
#### Mobile

EV, Phone, Laptop

	Vanadium Ion Battery	Lithium Ion Battery	Vanadium Flow Battery
Safety (no ignition)	0	X	O
Safety (no chemical leakage)	0	0	X
Energy efficiency	97.5%	95%~98%	70%~75%
Maximum power	High	Medium	Low (0.2C)
Cycle life (Charge / Discharge repeatability)	100,000	4,000	10,000
Recyclability	High	Low	
Power / Energy density	Medium	High	Low
Standard / Certification	O	0	0
	STANDARI		

# **Ultimate Safety Tests**



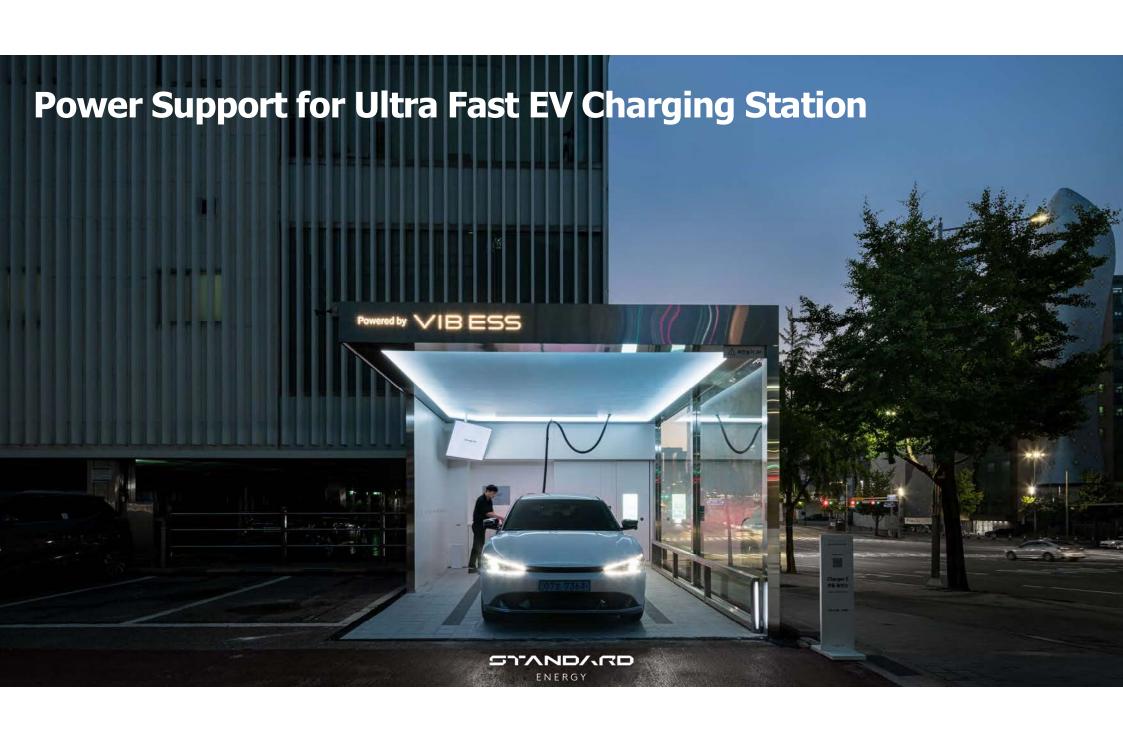


## **Table of Contents**

- About us
- Energy Market & ESS
- Vanadium Ion Battery
- Application
- Vision & Partners













### World's first & only

Certification of product & production capability

**SPSPSPSP** SPS-C KBIA-10804-01-7563 **SPSPSPS SPSPSP SPSPS** SPSP SPS

> 바나듐이온전지 — 성능 요구사항 SPS-C KBIA-10804-01-7563:2023

> > 한국배터리산업협회

2023년 05월 22일 제정





#### 단체표준제품인증서

호 : 제 KBIA-EVB-M029-192호

명 : 스탠다드에너지

자 : 김부기

지 : 대전광역시 유성구 테크노2로 305 (탑립동)

인증계약 유효기간: 2024.06.24 ~ 2027.06.23 준 명: 바나듐이온전지 - 성능 요구사항 표 준 번 호 : SPS-C KBIA-10804-01-7563 종류·등급·호칭·모델 : · 모노블록 전지 - VCAL1020

단체표준인증업무규정 제25조의 규정에 의한 인증심사를 실시한 결과 한국배터리산업협회 단체표준 인증심의기준에 적합하므로 단체표준 인증업무규정 제32조 규정에 의하여 위와 같이 한국배 터리산업협회 단체표준표시를 인증합니다.

2024년 06월 24일

#### 한국배터리산업협



심부서류 : 단체표준 제품관리 목록, 기본모델의 내용, 단체표준 표시 인증서 발급 이력 현황 • 최종변경일 :

- 최초인증임: 2024.06.24 변경/재교부자유
- 차기 사후관리 완료기한 :













## **Table of Contents**

- About us
- Energy Market & ESS
- Vanadium Ion Battery
- Application
- Vision & Partners



# **Before VIB ESS**

### Supply

Category	Technology
High power (Short duration)	?
Medium power (Medium duration)	Lithium Ion Battery
Low power (Long duration)	Lithium Ion Battery

#### Demand

Category	Technology	
AI, Datacenter (Large scale)	?	
Building, Factory, Infra (Indoor medium scale)	?	
Home (Small scale)	Lithium Ion Battery	



# **Before VIB ESS**

### Supply

Category	Technology
High power (Short duration)	High power & longevity required
Medium power (Medium duration)	Lithium Ion Battery
Low power (Long duration)	Lithium Ion Battery

#### Demand

Category	Technology	
AI, Datacenter (Large scale)	High power & safety required	
Building, Factory, Infra (Indoor medium scale)	High power & safety required	
Home (Small scale)	Lithium Ion Battery	



# With VIB ESS

### Supply

Category	Technology
High power (Short duration)	Vanadium Ion Battery
Medium power (Medium duration)	Lithium Ion Battery
Low power (Long duration)	Lithium Ion Battery

#### Demand

Category	Technology	
AI, Datacenter (Large scale)	Vanadium Ion Battery	
Building, Factory, Infra (Indoor medium scale)	Vanadium Ion Battery	
Home (Small scale)	Lithium Ion Battery	



### **Different Market**

Monopoly market (size: \$214 billion, 2030)

Category		Technology
Al, Datacenter (Large scale)		Vanadium Ion Battery
	Building, Factory, Infra Indoor medium scale)	Vanadium Ion Battery
	Home (Small scale)	Lithium Ion Battery
	Category	Technology
	Category  High power (Short duration)	Technology  Vanadium Ion Battery
_	High power	

Competitive market (size: \$420 billion, 2030)



# **Partners**

Fabless with core mother facility

Category	Short term (2024-2025)	Long term (2025-)	Partnership	Region	
Development	•	•	In-house Co-development	Headquarters	
Pilot production	•	•		ricadquarters	
Mass production	-	Partnership			
Certification	•	Partnership	Licensing M&A JV	Asia (2024-) North America (2025-) Europe (2026-) Middle East (2026-)	
Sales	•	Partnership			
Maintenance	•	Partnership			



### **Partners**

**Supply Chain** 

**Chemical Company** 

**Facility Company** 

**Heavy Industry Company** 

Transportation Company

**Construction Company** 

**Certification Company** 

**Demand Chain** 

**ESS Integrator** 

Home ESS Distributor

**Gas Station Company** 

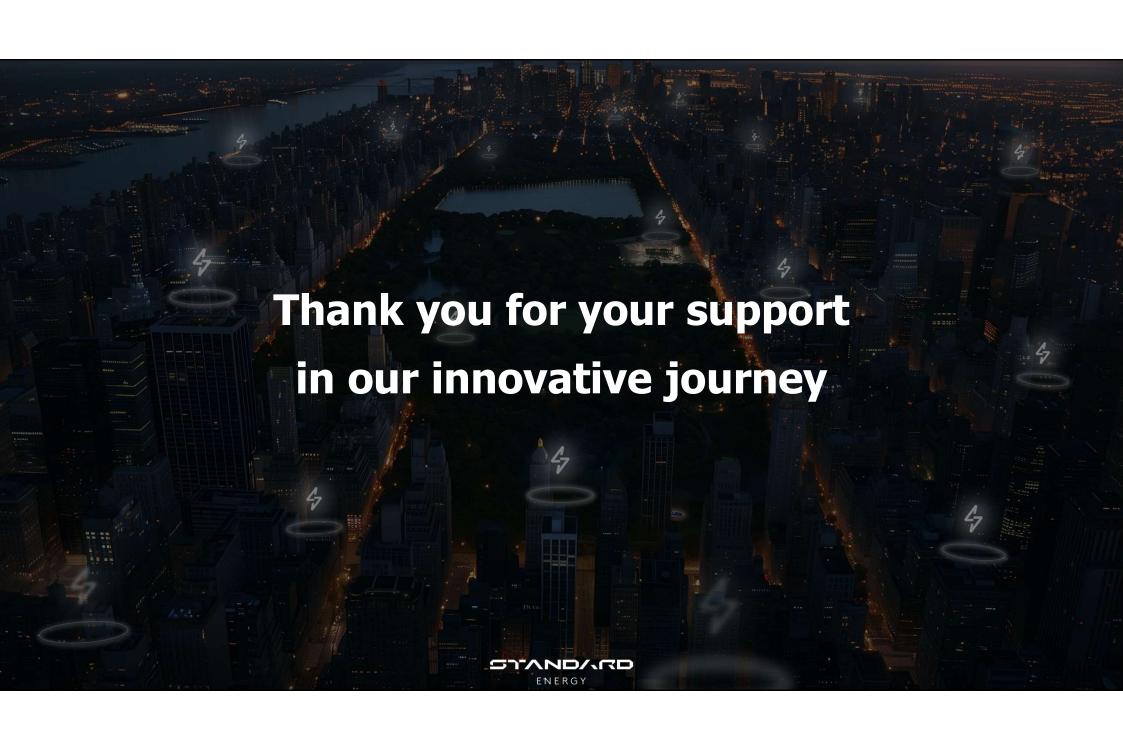
**Datacenter Operator** 

AI Center Operator

**Utility Company** 

STAND/RD ENERGY







アンフロン・スロ