Quality Assurance for Solar Water Pumps

Why quality matters in scaling up solar irrigation



About CLASP & Programs



Efficient Appliances for People & the Planet

CLASP focuses on appliance & equipment energy performance and quality, to mitigate and adapt to climate change and expand access to clean energy.



- R&D grants
- Market, technology, consumer, and impact research
- Consumer campaign

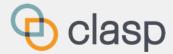


- Test method and quality standard development
- Laboratory & field testing
- Certification



- Awards competitions
- Results-based
- financing

Solar Water Pumping: The Opportunity



9.4

2030

- The current addressable market in sub-Saharan Africa is estimated at approximately USD 0.5 billion, comprising 700K households
- In the next decade, the sub-Saharan African ٠ addressable market could be 2.8 million households and a value of USD 1.6 billion. Driven primarily by income growth and falling prices
- Market contraction in India is anticipated when • subsidies are removed
- Despite the market potential, the solar water pump market in Sub-Saharan Africa for smallholder farmers is nascent with low penetration

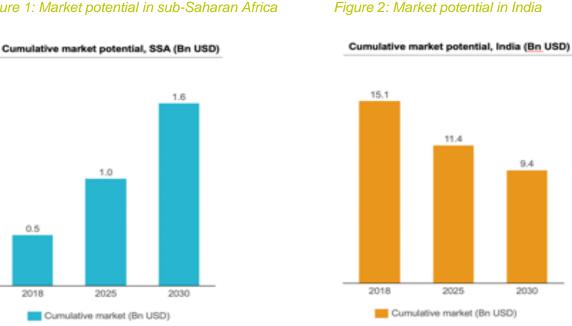
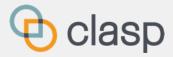


Figure 1: Market potential in sub-Saharan Africa

0.5

2018

Solar water pumps transform lives but product quality remains a key challenge



55%

86% of customers felt their quality of life had improved since SWP purchase

34% of customers reported having challenges



Equipment breakdown / malfunction Low pump speed / pressure 7% Battery 7% Weak pipes / sprinklers 6% Cloudy / night factors Rubber on the pump 6% 6% Design Goes off after a short while 4%

12%

"The pump cannot use two sprinklers at the same time, I asked the person installing why it is like that and he did not answer me. Also, **the system does not store energy so when the sun goes down in the evening, it does not work**."

> "It can hardly take one week before it breaks, I have complained and they normally come and fix it."

Why quality assurance for SWPs





VeraSol is an evolved quality assurance program that builds upon the rich history of Lighting Global Quality Assurance.



With a quality assurance framework...



Make it possible to identify good-quality products that will meet consumers' needs



De-risk investment and purchasing decisions



Support healthy market growth



Avoid market spoilage



Protect consumers

Progress towards a QA framework for SWPs



CERTIFICATION

05

04

03

02

01

Evaluate and confirm product meet quality standards

QUALITY STANDARDS

Determine and set baseline level of product quality

TESTING & DATA

Generate product performance and quality data to inform actions

TEST LAB CAPACITY

Identify testing partners to provide testing services

TEST METHODS

Define how product quality and performance is measured





GLOBAL LEAP AWARDS

Schatz Energy Research

What we have achieved so far

VeraSol Product Database & Field Testing

42 unique SWPs tested and listed on the VeraSol database & Currently testing 100 SWPs in Kenya, Tanzania, Senegal

Conducting SWP testing and provide technical training to build local testing capacity

Testing & Training

Global LEAP SWP Test Method

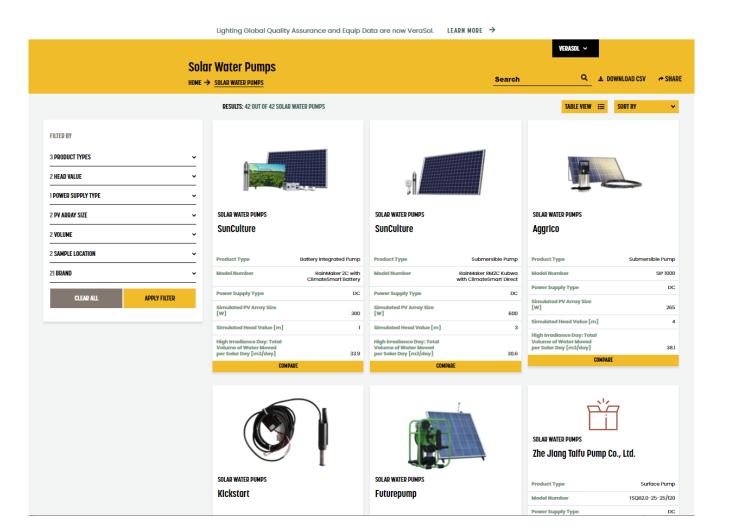
Defining the testing procedures for measuring pump energy consumption, performance, and quality.

In Progress

Identify high-quality SWPs



VeraSol Product Database



Global LEAP Awards 2019 Buyers Guide for SWPs

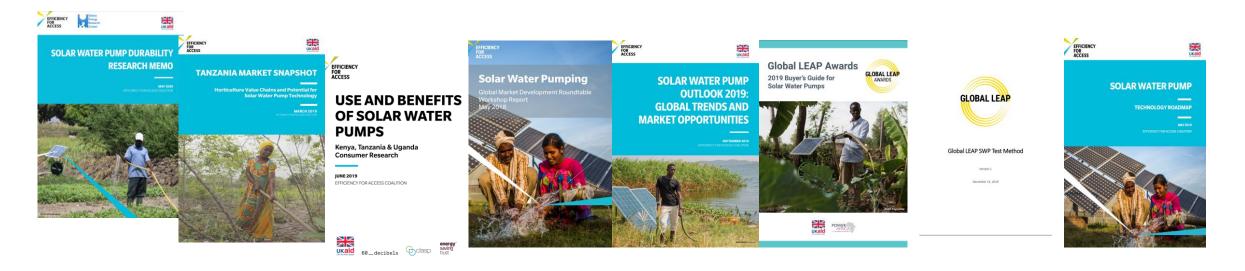








Recent Research



- Solar Water Pump Durability Research Memo
- <u>Tanzania Market Snapshot: Horticulture Value Chains</u>
 and Potential for Solar Water Pump Technology
- Use and Benefits of Solar Water Pumps
- Solar Water Pumping: Global Market Development
 Roundtable Workshop Report May 2018

- Solar Water Pump Outlook 2019: Global Trends and Market Opportunities
- The 2019 Global LEAP Awards Solar Water Pump Buyer's Guide
- Global LEAP Solar Water Pump Test Method
- Solar Water Pump Technology Roadmap

For more publications on solar irrigation and other off-grid technologies, visit the Efficiency for Access Publications

Thank you! Any questions?



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