

# **EE Public Procurement: Challenges and Lessons Learned**

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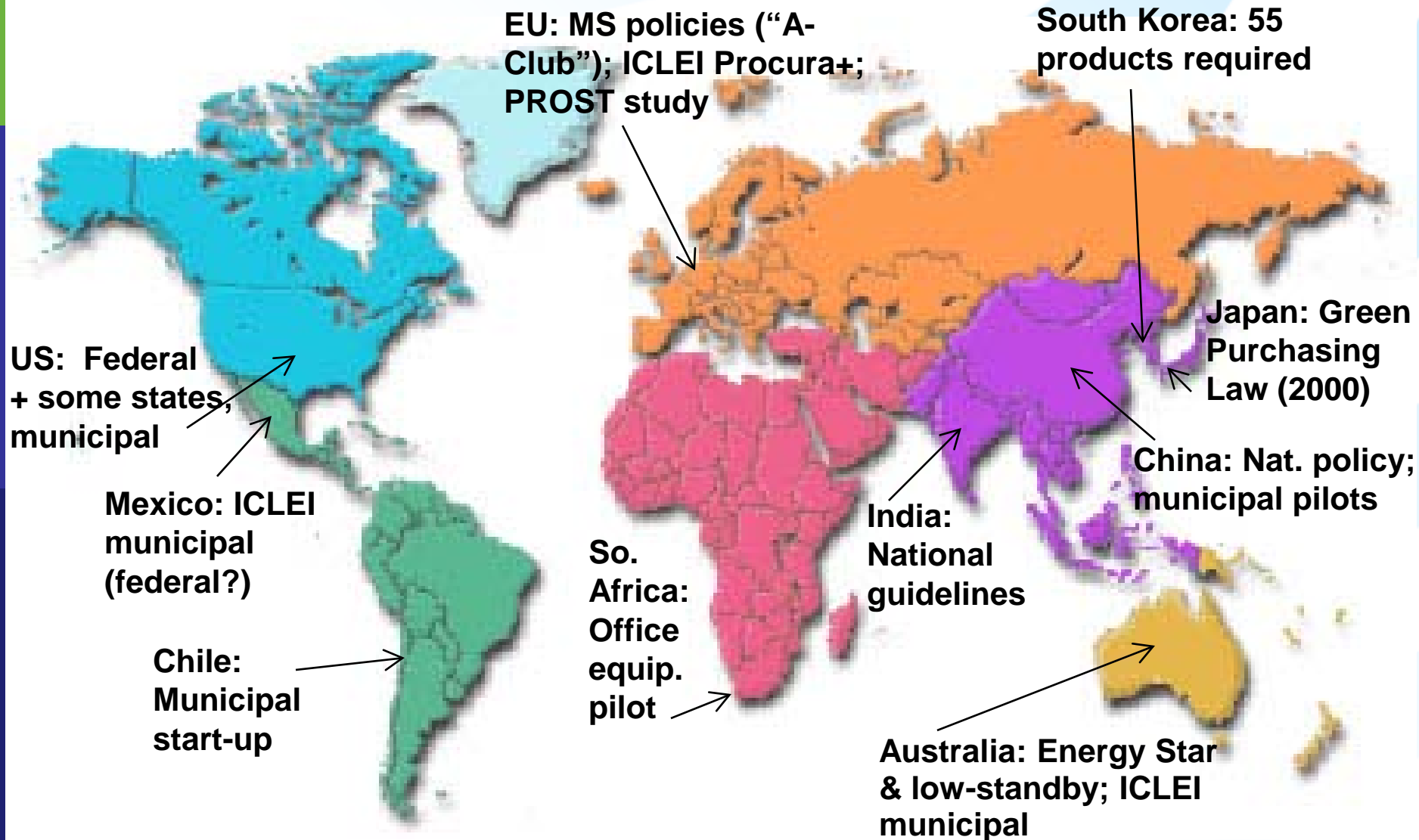
*Using less. Doing more.*

# Conclusions First

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- Two goals for EE public procurement:
  - Routine transactions save energy, money, GHGs
  - Public action can drive market transformation
- Widespread potential; partial success
- Links to other energy, non-energy policies
- To transform markets:
  - Common test methods (or translatable)
  - Improve policy implementation
  - Aggregate markets (harmonize multiple tiers)

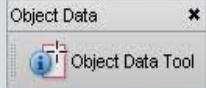
# EE Procurement: Global Spread (...but Shallow Roots)



# EE Procurement in Chile



*Using less. Doing more.*



## PePS PROMOVIENDO UN SECTOR PÚBLICO Energéticamente Eficiente

Manual de Compras  
Energéticamente Eficientes  
Febrero 2008



# Lessons for Effective EE Public Procurement

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*Using less. Doing more.*

- *Make it **Policy***: communicate from the top
- *Make it **Possible***: change purchasing rules and procedures
- *Make it **Easy***: efficiency criteria (labels), product lists and sources, on-line purchasing
- *Make it **Rewarding***: recognize best examples
- *Make it **Work***: quality control after purchase (installation, commissioning, O&M, retirement)
- *Make it **Count***: set example for others – aggregate demand to drive market transformation!

# Multiple Efficiency Tiers — A Path to Harmonization



*Using less. Doing more.*

