

TPICGEOTHERMAL FIELD SERVICES







Turkish Petroleum International Company

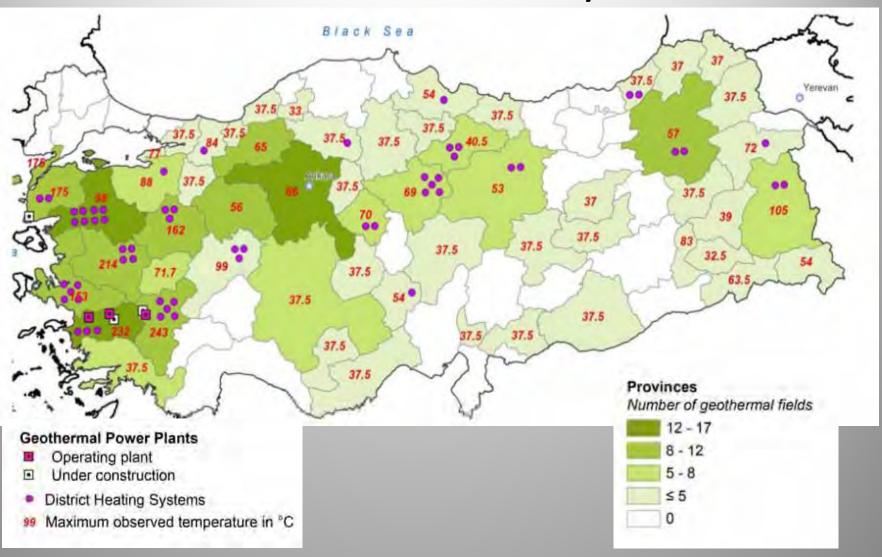
NOVEMBER 2013



√ OUTLINE

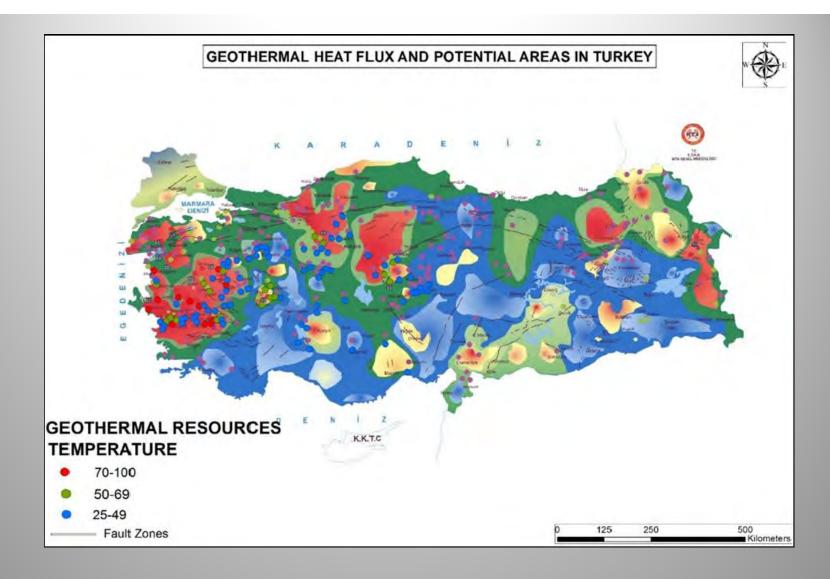
- 1. Geothermal Fields & Energy Outlook of Turkey
- 2. Geothermal Market in Turkey
- 3. Exploration & Drilling Projection of TPIC

Geothermal Fields in Turkey



> 3 Types Of Temperature Data – Hot Spring Discharges, Chemical Geothermometry and Measured Downhole Temperatures

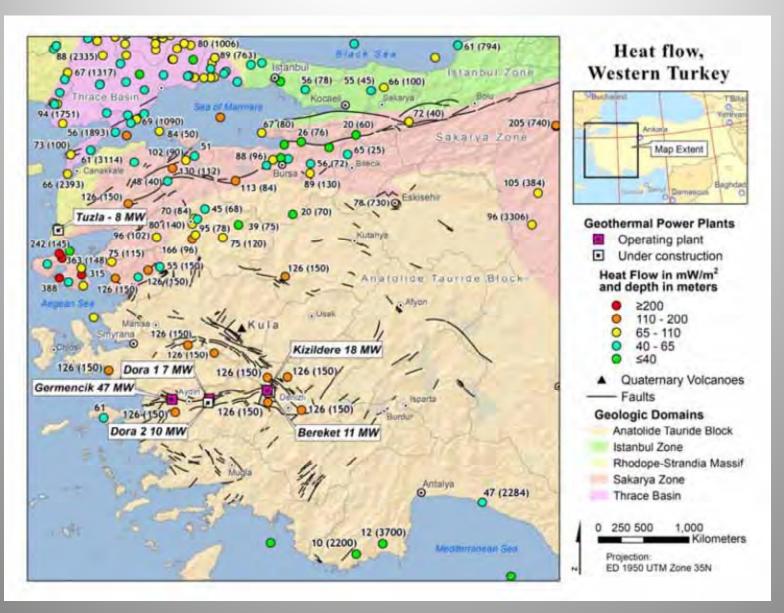




Significant fields;

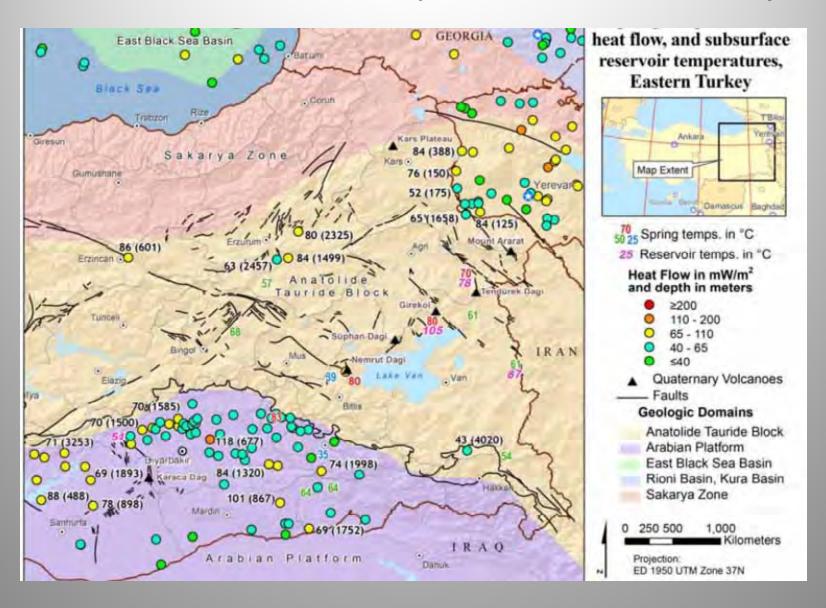
- > Büyük Menderes, Küçük Menderes ve Gediz Grabens in Aegean region,
- > North Anatolian Fault,
- > East Anatolian Fault and Central Anatolia.

Heat Flow & Downhole Temperatures In Western Turkey



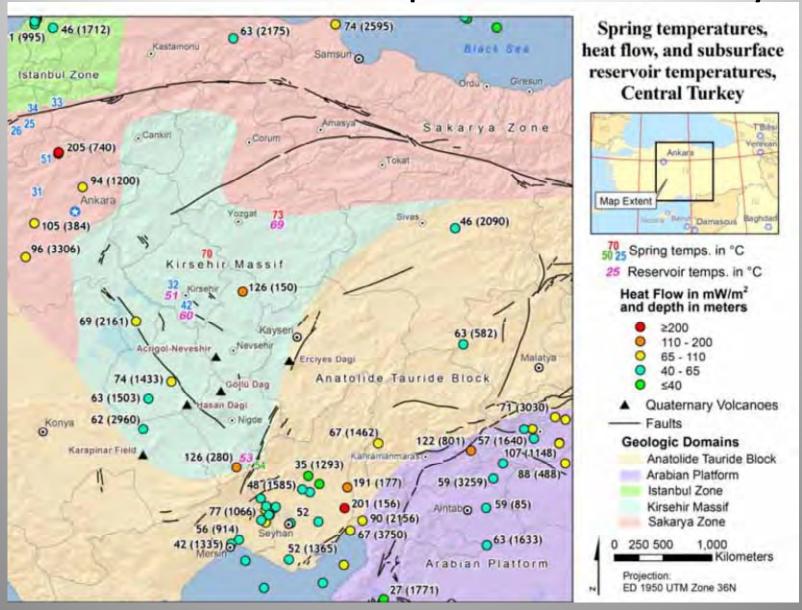


Heat Flow & Downhole Temperatures In Eastern Turkey





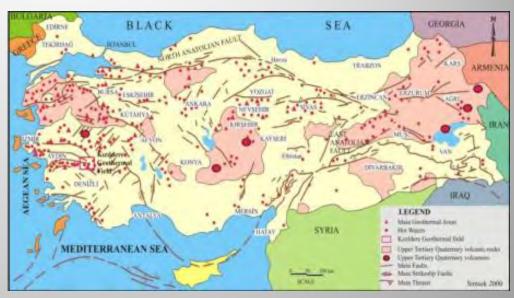
Heat Flow & Downhole Temperatures in Central Turkey





History of Geothermal in Turkey

- Turkey holds the 7th rank all around the world for its Geothermal Potential.
- The first geothermal energy researches were carried out in Izmir/Balçova in 1962 by MTA. Still in Balçova, approximately 35000 residences' heating needs are covered by Geothermal facilities.
- 3. The first well for geothermal energy production was drilled in 1968 in Denizli /Kızıldere (511 m, 198 oC)



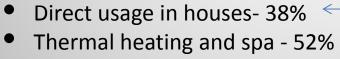


- Worlds annual geothermal energy production is 9700MW and Turkey's potential part is 31.500MW.
- Much of this potential is of relatively low enthalpy that is not convenient for electricity production ~ 1500 MW.
- ▶ Potential geothermal energy for electricity production is; 1700 MWe and thermal capacity is accepted as 19 000- 35000 MWt . (Satman A., 2009)
- Total installed capacity for electricity is 600 Mwe.
- Turkey provides heating for about 1200 hectares of greenhouses & heating for 100.000 residences in 15 localities.
- ► Turkey is on the 5th rank in heating and thermal springs.
- ▶ Today, Turkey's electric production of Geothermal Energy is a total of %0,2

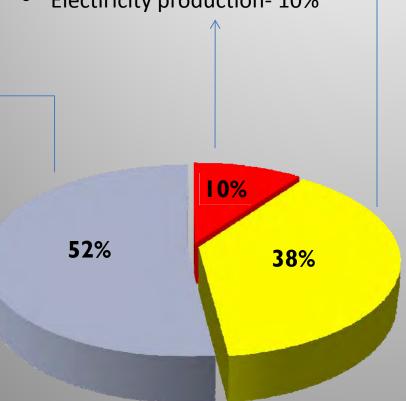
SOURCE Hydroelectric Stations		Natural Gas	Coal Energy	Wind Mills	Geothermal
%	35	31	20	4	0,2

	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Energy demand (GWh)	132553	141151	150018	160794	174637	190000	198085	194079	210434	229319
Increment (%)										

Distribution of Geothermal Use in Turkey



• Electiricity production- 10%



JANUARY 2013							
Electricity production	165	MWe					
House heating	88,000 ~ 805 Mwt	House equivalence					
Greenhouse Heating	2,585,000 (~506 MWt)	m ²					
Thermal spa	325 (~550 MWt)	Рс					
CO ₂ production	160,000	Tons					



Actual & Future Projection of Geothermal Electric Production, January 2013 INSTALLED **PLANT** 522.34 PLANT NAME LOCATION POWER PROVIDER 540 5686 Numbered (MWe) 520 Geothermal Law has been 500 **×** 480 **×** 460 IN OPERATION come in to force (3 june Kızıldere Ansaldo Denizli-Sarayköy 15 2007) Dora-1 Aydın-Salavatlı 8 Ormat 440 420 400 380 360 Denizli-Sarayköy **Bereket** Ormat Aydın-Germencik Mitsubishi Germencik 47 5 Tuzla Canakkale Tuzla 8 Ormat 345.34 360 Dora-2 Aydın-Salavatlı Ormat 12 ₾ 340 Aydın-Germencik Ormat Irem 20 **2** 320 Aydın-Germencik 23 Ormat Sinem **Ш** 300 ALL 23 Ormat Deniz Aydın-Germencik 280 290 UNDER CONSTRUCTION 260 240 Pamukoren Aydın-Pamukören 45 Atlas Copco INST/ 220 Gumuskoy Aydın-Germencik 7 TAS 200 Dora 3U1 Ormat Aydın-Salavatlı 15 180 162 Alasehir Manisa-Alasehir 24 Ormat 160 114.3 Dora 3U2 Aydın-Salavatlı 20 Ormat 140 94.2 120 15 Kızıldere-2 Denizli Sarayköy 75 Fuji-TAS 77.2 100 Approx. 212 MWe under construction 80 60 21.85 21.85 29.8 15 15 15 15 40 15 15 20

Today; regarding the limitations arisen from 5346 and 5686 5686 Numbered Geothermal Laws, institutional investors, are interested with more than 3500 licenses, in this source of renewable energy risky of its exploraion phase. Currently, capacity of active power stations is 165 Mwe, that is assumed to increase up to 600 MWe's. Until 2023, installed capacity is targeted to reach 1000 through ongoing projects.

1984 1988 1992 1996 1998 2000 2002 2004 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015



TPIC IN GEOTHERMAL PROJECTS

- ➤ Up to 2007, there were 10 wells drilled by private companies other from MTA which were to be used in the production of electricity projects.
- In 2007 TPIC started to work in geothermal field service by working for Gürmat/Güriş. 9 geothermal drilling field services were given to Gürmat between 2007-2008 in Aydın/ Germencik.



Data for Geothermal Electricity Production & Drillings

	YEARS	POWER (MWe)	NUMBER OF DRILLING WELLS	TOTAL NUMBER OF DRILLING WELLS	NUMBER of DRILLINGS TPIC
	2007 – 2009	77		150	13
	2010–2012 (present)	165	150	300	47
rionecuon					
9	2013 – 2015	522	300	600	60*
	2016 – 2023	1000	800	1400	150*
2	2023 –	2000	1000	2400	250*

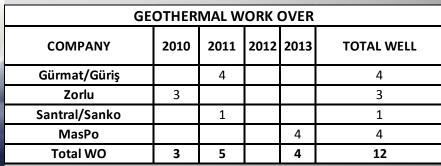
* estimated values

Republic of Turkey Ministry of Energy and Natural Resources; it is targeted to have 600 MWe power up to 2023. (Tpic data)



GEOTHERMAL FIELD SERVICES

	GEOTHERMAL DRILLING								
YEAR	COMPANIES	WELLS	RIGS	TOTAL(M)					
2007	1	2	1	3694					
2008	2	6	1	13239					
2009	1	3	2	6317					
2010	3	13	2	27991					
2011	5	20	3	40359					
2012	6	17	3	42188					



GEOTHERMAL WELLTEST						
				NUMBER		
COMPANY	2011	2012	2013	OF TESTS		
Zorlu	2			2		
Santral/Sanko	1	2		3		
MasPo		3	4	7		
Mis/Soyak	6	2		8		
Aytemiz	1			1		
Çelikler	7	28	12	47		
Total Test	17	35	16	68		



Active Rigs in Geothermal Projects (August 2013)

#	RIG	Location	Capasity	Operator	Company				
1	F-320/5	Manisa	6210 m/2000 HP	TPIC	Maspo				
2	F 200/11	Aydın	4000 m/1350 HP	TPIC	Gürmat				
3	F200/10	Aydın	4000 m/1350 HP	TPIC	Gürmat				
4	MR8000	Manisa	4300 m/1080 HP	MAPEK	Türkerler				
5	MR8000	Manisa	4300 m/1080 HP	MAPEK	Karadeniz				
6	Not Specified	Manisa	2000 m/1080 HP	MAPEK	Türkerler				
7	MR8000	Aydın	4300 m/1080 HP	MAREN	Maren				
8	MR8000	Aydın	4300 m/1080 HP	MAREN	Maren				
9	IDECO H44	Aydın	3000 m / 750 HP	POLMAK					
10	F. Cooper LTO-750	Aydın	2500m/750 HP	AME	Maren				
11	Wilson 75	Aydın	2500m/900 HP	AME	Çelikler				
12	NAT 80 B	Aydın	3500 m/1000 HP	AME	Çelikler				
13	F200	Aydın	4000 m/1350 HP	AME	Merve				
14	Nat 32	Aydın	not specified	AME	Zorlu				
17	BD125	Denizli	1600 HP	DEĞİRMENCİ	Değirmeci				
18	Gefco 185 K	Konya	2000m/600 HP	GM Müh	Hateks				
19	MR6000	İzmir	2000 m/540 HP	MTA					
20	IDECO 202	Ağrı	3200m/620 HP	ARAR					
21	IDECO H 44	Ankara	2700/912 HP	ARAR					
22	Not Specified	Manisa	2000m/600 HP	Merty	SIS				
23	Not Specified	Manisa	2000m/600 HP	Petrogaz	YDA				
24	Not Specified	Simav	2000m/600 HP	Umran Boru	Umran				
25	Not Specified	Aydın	2500 m/1000 HP	Viking	Maren				
26	Not Specified	Aydın	2500 m/1000 HP	Viking					
27	Not Specified	Aydın	2500 m/1000 HP	Protek/BM	BM				
.+6	+6 Domestic manufactued rigs								



Notes

- Old fashioned Drilling equipment
- Waste of time due to import procedures,
- Procurement procedures,
- Budget limitations due to being a state—owned company,
- Resource risks
- Cost variability of developing geothermal resources
- Size and temperature
- Average well productivity
- > Drilling success rate
- Long term reservoir behavior
- Offset developments (multiple resource users)
- Scaling, non-condensable gases and make-up wells
- > Grid connection adequacy, distance and cost
- Schedule risks (delays)
- Plant performance

Notes

- ➤ Permitting and Environmental Impact Assessment
- ➤ Zoning and land use
- ➤ Resource ownership and access
- ➤ Permits for drilling, construction and operation
- ➤ Schedule delay due to permitting and approvals
- ➤ Stability of renewable and geothermal policies
- ➤ Regulatory approval of rates and PPA tariffs
- ➤ Macroeconomic risks (growth rates, inflation, currency risks, power demand)
- ➤ Power sector risks
- ➤ Creditworthiness of off-taker
- ➤ Longevity of favorable feed-in tariffs, tax incentives, etc.
- >Attracting equity investment
- ➤ Obtaining project finance





What to do?

- Government funding for early exploration (MTA)
- Government undertaking discovery and confirmation drilling
- Cost-shared discovery and confirmation drilling
- Risk pooling through multiple projects
- By developers
- By investors / financiers
- > Insurance against well productivity risk
- > Loan guarantees

