# Allison Archambault





SPARK METER 4



### **SMART GRID ON MAIN STREET**







#### MICROGRID EXPANSION

- $52 \rightarrow 400$  customers
- Diesel → hybrid solardiesel

#### MILL ELECTRIFICATION

 Tap microgrid electricity to improve quality and reduce costs

#### BREADFRUIT PROCESSING

 Extend shelf life from 3 days to 18 months

POWERING AGRICULTURE EARTHSPARK

## Solving Core Problems for Grid Utilities

Using obsolete meters or no meters at all, emerging market grid operators face:

1. Costly, unreliable payment collection and customer management relying on manual human processes.

2. *Opaque operations* – limited or no ability to monitor, control or analyze electricity flows or the distribution systems that serve enduser consumers.

3. *Theft* amounting to losses of 20 – 40% of total revenue

4. *Inaccurate pricing* – limited or no ability to set tariffs in relation to customer use in the absence of meters or reliable meter readers

