FitchRatings

Renewable Energy Project Finance

Yvette Dennis, Director

Global Infrastructure and Project Finance October 10, 2012 Infrastructure and Project Finance Debt Ratings

What is a Rating?

- Independent Assessment of Credit Quality
- Likelihood of Full and Timely Repayment
 - Fitch's Opinion of:
 - Issuer's Ability to Pay (quantitative)
 - Issuer's Willingness to Pay (qualitative)



Long-Term Rating Scale

 Rating	Definition
AAA	Highest Credit Quality
AA	Very High Credit Quality
Α	High Credit Quality
BBB	Good Credit Quality
BB	Speculative
В	Highly Speculative
CCC, CC, C	High Default Risk
D	Default

Project Analysis

1. Structure & Information

- > Ownership & sponsors
- Project vehicles status & project structure
- > Jurisdiction & other legal
- > Use of expert reports
- Information Quality

2. Completion Risk

- > Contractors
- > Cost structure
- > Delay risk
- Contract terms
- > Technology risk

3. Operation Risk

- > Operator
- > Costs
- Supply risk
- > Technology risk
- > Tail risk

Project Analysis

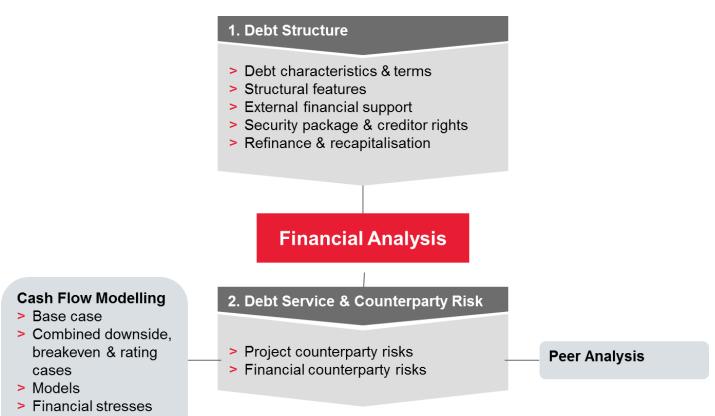
4. Revenue Risk

- > Gross revenue / off-take
- > Obsolescence / economic life / remediation
- Termination event risk (pre-maturity)

5. Macro Risk

- > Country & political risks
- > Industry risk

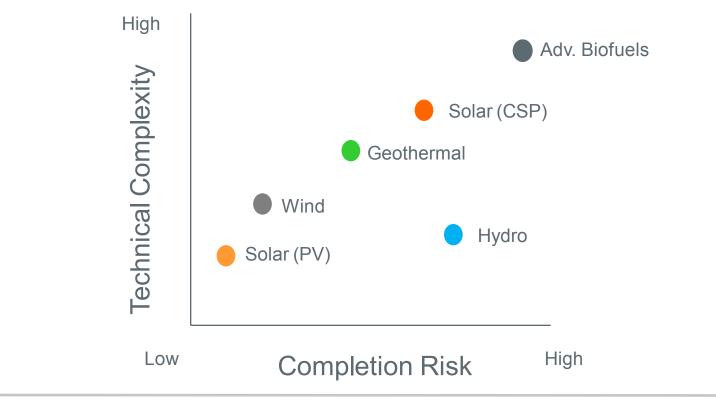
Financial Analysis



> Project stresses

Completion and Technical Risks Comparison

Renewable Projects





www.fitchratings.com

Power	Technology Status	Completion Risk	Operational experience	Revenue	Econ Life
Hydro Run of River Dams, Lakes Pumped Storage	Proven	High	Extensive experience	Competitive PPA Merchant	As much as 100 years or more
Wind	Proven	Low	Moderate at utility scale	PPA/FIT Subsidies	25-30 years
Photovoltaic (PV) Mono/Polycrystalline Thin Film	Proven Stronger Midrange	Low	Crystalline exp. Since 1960s, not much utility-scale experience	PPA/FIT Subsidies	25 years
Solar Thermal Parabolic Trough Power Tower Dish Engine	Mixed Proven Proven Demonstration	High Like traditional thermal plant	Lots/Lower risk Limited/higher risk. Higher risk	PPA/FIT Subsidies	30+ years

Completion Risk

Stronger	Midrange	Weaker
Contractors	Contractors	Contractors
Investment-grade EPC or	Experienced possibly	Multiple weak contractors.
owner/constructor.	investment grade.	
		Contract Terms
Contract Terms	Contract Terms	Inadequate budget
EPC or BOP &TS fixed price,	Owner/contractor, strong	contingencies and weak
date certain, turnkey.	budget contingencies, and	parent guarantees.
Completion guarantee from	creditworthy parent	Delays easily lead to PPA
creditworthy party.	guarantees or bonding.	termination or lower FIT;
Liquidity covers LDs, debt service.	Liquidity covers LDs and debt service.	optimistic completion schedule.
Ample scheduling allowance	Adequate schedule for	schedule.
to achieve completion.	completion.	Technology
to achieve completion.	completion.	Unproven or demonstration-
Technology Risk	Technology Risk	phase pose greater scale-up
Proven technology; low	Proven technology; more	and completion risks.
construction risk.	complex.	

Operation Risk

Stronger	Midrange	Weaker
Fixed-price, long-term	O&M agreement with	O&M provider with
O&M agreement with	experienced provider.	little experience with the
investment-grade	Agreement is shorter than	technology. Cost plus
providers.	the debt term.	agreement.
Major maintenance or	Major maintenance is	Inadequate maintenance
O&M reserve is fully	adequately funded on an	reserves.
funded in advance to cover	accrual basis.	
overhauls during the term	O&M 6 month reserve	Proprietary, new,
of the debt.		emerging, or obsolete
	Proven technology, limited	technology where parts are
Technology is proven with	commercial use, and	not easily replaceable or
a long operating history	midrange performance	are expensive. High level of
and, therefore, less	uncertainty.	performance uncertainty
performance uncertainty.		U U
		/ / 0
		experience.
of the debt. Technology is proven with a long operating history	Proven technology, limited commercial use, and midrange performance	emerging, or obsolete technology where parts are not easily replaceable or are expensive. High level of

Renewable Resource Risk

Stronger

Resource assessment applies most rigorous methods commensurate with project's technology. Includes at least one year on-site data correlated to longer industry data set for solar and at least 5 years for wind.

Energy production under P50, 1-year P90, and 1-year P99 probability scenarios are developed.

Midrange

Solar assessment is based upon ground-based data located close to the site and correlated to longer satellite data set. 3-5 years on site wind data.

Third-party reports adequately address energy production under P50 and one-year P90 scenarios

Weaker

No independent electric output estimate or only P50 is provided. Solar assessment is based solely on satellite data without appropriate adjustments for data quality and technology; subject to material caveats; limited scope. Less than 2 years of on site wind measurement.

Revenue Risk

Stronger	Midrange	Weaker
No merchant market exposure. PPA/FIT* maturity exceeds debt maturity. PPA/FIT with strong investment-grade counterparty. Oversized solar field that exceeds PPA requirement for energy delivery to mitigate risk of less-than- projected solar insolation. Wind project not exposed to material curtailment.	PPA/FIT matches full term of debt with investment- grade counterparty. Merchant exposure covers small portion of debt for a project that is price- competitive under Fitch's power price stress scenarios.	PPA/FIT with below investment-grade counterparty. Weak PPA termination provisions. Merchant exposure to cover significant portions of debt. Merchant project is not competitive under Fitch's low-price merchant power projections.

*PPA- Power Purchase Agreement *FIT- Feed-in tariff

FitchRatings

www.fitchratings.com

Debt Structure

Stronger	Midrange	Weaker
Fully amortizing, fixed-	Fully amortizing, fixed	Tail and/or refinance
rate debt matures prior	rate, no tail risk.	risk.
to PPA/FIT maturity.		Debt maybe within
Equity distribution at	Distributions:	useful life of asset but
least 1.2x DSCR.	1.15x–1.19x DSCR.	longer than industry
	DSRF equal to six	average.
DSRF greater than six	months debt service,	
months of debt service.	funded upfront.	Distributions below
Other covenants to		1.15x.
ensure timely or early	Other covenants to	
debt payment, limit	ensure timely debt	Debt service reserve less
leverage, and provide	payment, limit leverage,	than six months or not
adequate liquidity.	and provide adequate	fully funded up front.
*DSRF- Debt Service Reserve Fund *DSCR- Debt Service Coverage Ratio	liquidity.	Weak provisions on leverage of assets.

Debt Service

Stronger	Midrange	Weaker
Annual DSCRs remain stable or will increase in later years to support amortization profile and declining plant performance of older assets.	Annual DSCRs remain consistent throughout amortization schedule; few annual deviations from average over life of the debt. Moderate net	Annual DSCR pattern is declining trend in later years; material deviation from average in some years. High net debt/EBITDA or CFADs.
Low net debt/EBITDA or CFADs*. No refinance risk *CFADS- Cash flow available for debt service	debt/EBITDA or CFADs. Low refinance risk.	Significant refinance risk.

Disclaimer

Fitch Ratings' credit ratings rely on factual information received from issuers and other sources. Fitch Ratings cannot ensure that all such information will be accurate and complete. Further, ratings are inherently forward-looking, embody assumptions and predictions that by their nature cannot be verified as facts, and can be affected by future events or conditions that were not anticipated at the time a rating was issued or affirmed.

The information in this presentation is provided "as is" without any representation or warranty. A Fitch Ratings credit rating is an opinion as to the creditworthiness of a security and does not address the risk of loss due to risks other than credit risk, unless such risk is specifically mentioned. A Fitch Ratings report is not a substitute for information provided to investors by the issuer and its agents in connection with a sale of securities.

Ratings may be changed or withdrawn at any time for any reason in the sole discretion of Fitch Ratings. The agency does not provide investment advice of any sort. Ratings are not a recommendation to buy, sell, or hold any security.

ALL FITCH CREDIT RATINGS ARE SUBJECT TO CERTAIN LIMITATIONS AND DISCLAIMERS. PLEASE READ THESE LIMITATIONS AND DISCLAIMERS AND THE TERMS OF USE OF SUCH RATINGS AT WWW.FITCHRATINGS.COM.

FitchRatings

www.fitchratings.com

FitchRatings

New York One State Street Plaza New York, NY 10004

London 30 North Colonnade Canary Wharf London E14 5GN