

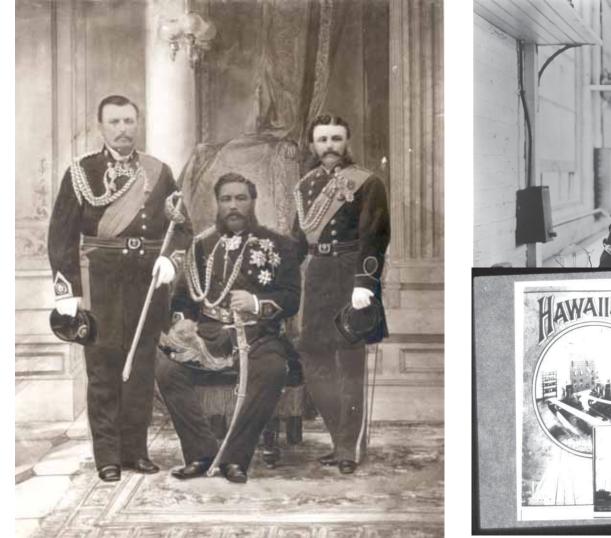
Hawaiian Electric Companies Overview

Briefing for World Bank May 23, 2016

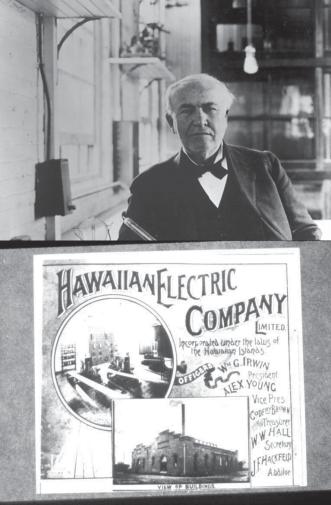
> Scott Seu VP System Operation Hawaiian Electric Company



CONFIDENTIAL NOT FOR PUBLIC DISTRIBUTION Founded By the Vision of a King

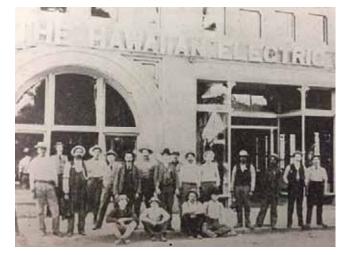






NOT FOR PUBLIC DISTRIBUTION Hawaiian Electric's Evolution Symbiotic with the Economic Development of the Islands

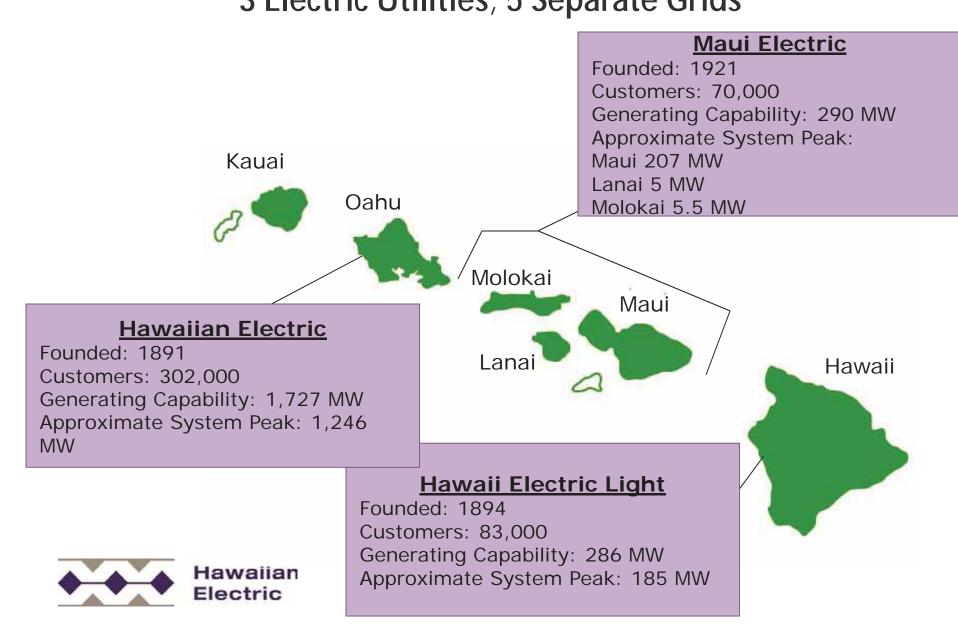
- Light and power service extended to Waikiki in 1897
- Ice and refrigeration a major business by start of 20th century
- Electric appliance sales begin 1915; electric service pushing out to suburbs and rural areas
- Small electric companies support sugar and coffee plantations on all islands
- World War II and post-war boom years
- Continued growth through early 2000s





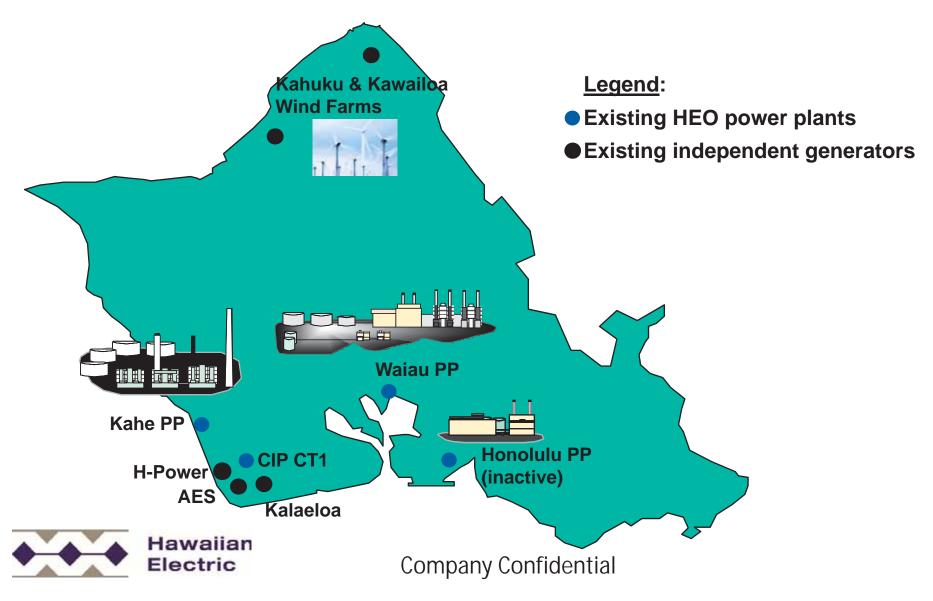


CONFIDENTIAL NOT FOR PUBLIC DISTRIBUTINE Hawaiian Electric Companies: 3 Electric Utilities; 5 Separate Grids



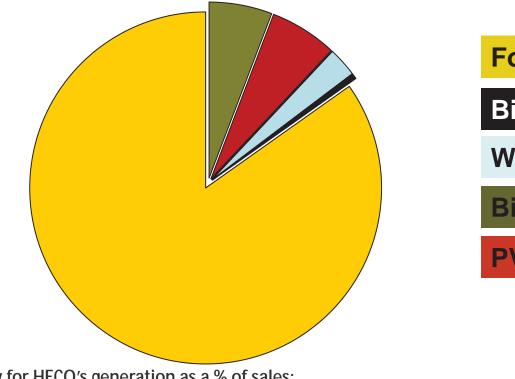


Oahu Generating System



Hawaiian Electric's Energy Mix

2014 Total Sales = 6,781,665 MWhrs



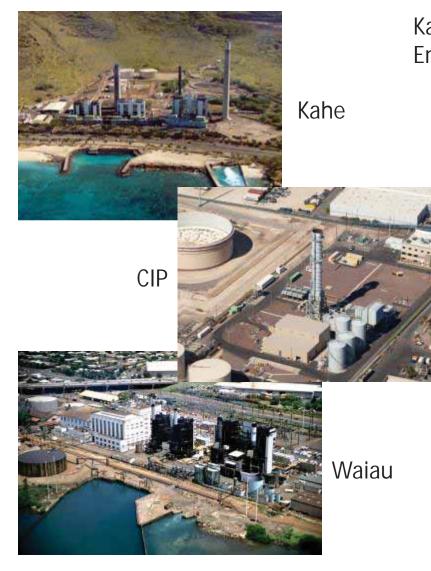
Fossil Fuel	84.8%		
Biofuel	0.5%		
Wind	2.7%		
Biomass	5.8%		
PV	6.2%		

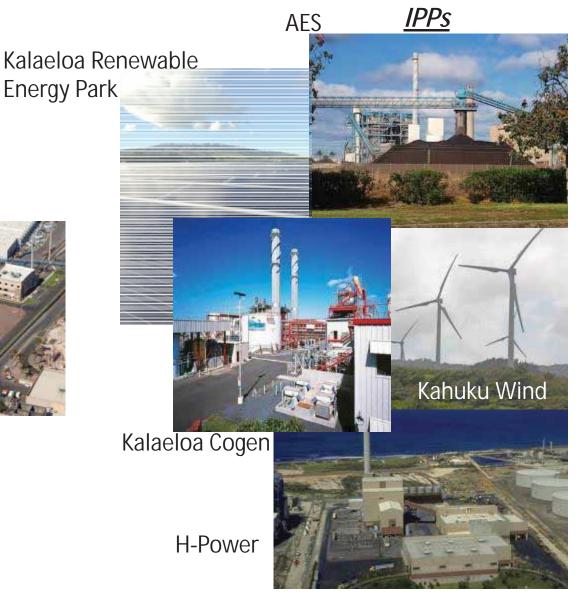
*Sources of energy for HECO's generation as a % of sales:



CONFIDENTIAL
NOT FOR PUBLIC DISTRIBUTIONLarge Power Generation:Over 40% of energy sold to Oahu customers is produced by
Independent Power Producers

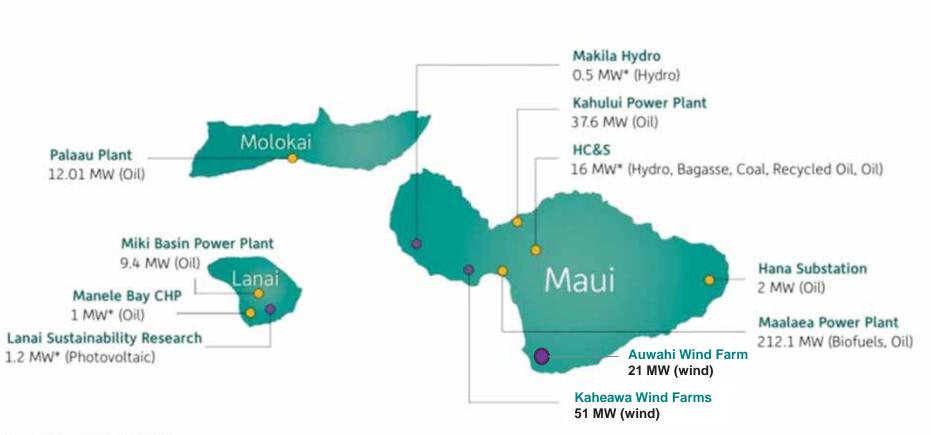
Hawaiian Electric Plants







Maui Electric Generation

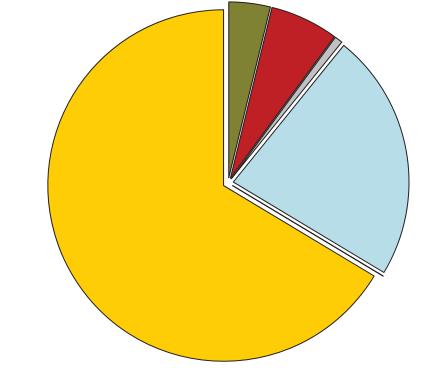


*Net generation capability



Maui Electric's Energy Mix

2014 Total Sales = 1,132,056 MWhrs

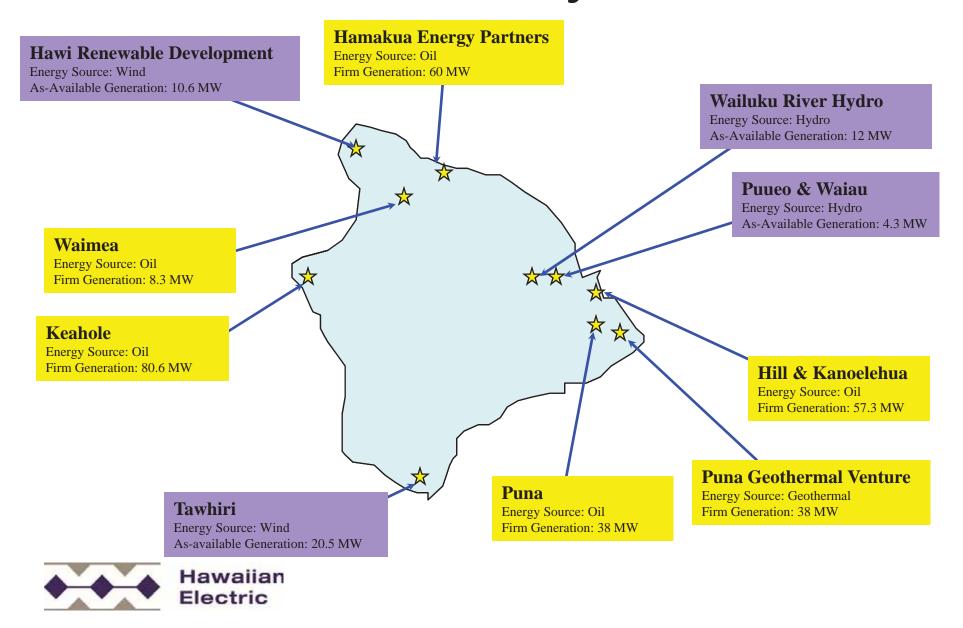


Fossil Fuel	66.4%	
Wind	22.8%	
Biomass	3.8%	
Hydro	0.7%	
PV	6.3%	

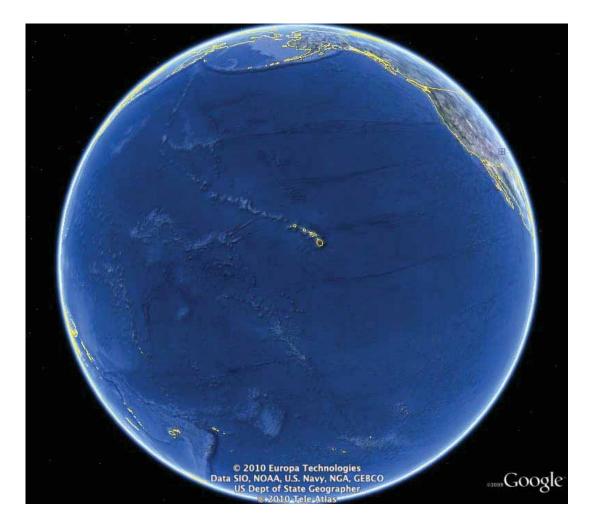
*Sources of energy for MECO's generation as a % of sales:



CONFIDENTIAL NOT FOR PUBLIC DISTRIBUTION Hawaii Island Electricity Generation



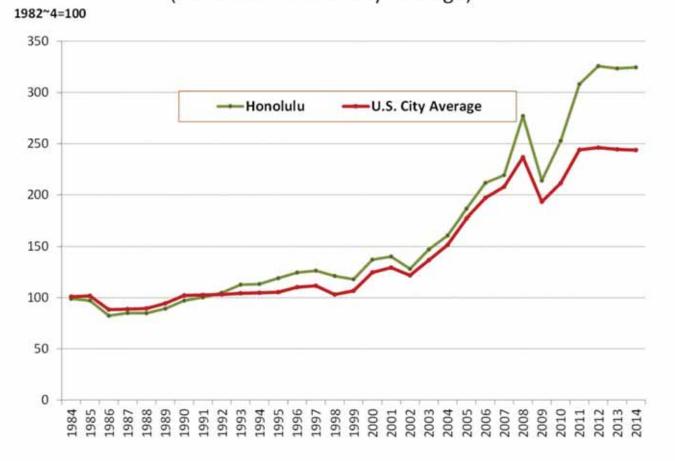






CONFIDENTIAL NOT FOR PERIOPPENDENCE ON OIL Drives High Energy 12 Prices

Consumer Price Index, "Energy" (Honolulu vs. U.S. City Average)



Source: U.S. Bureau of Labor Statistics



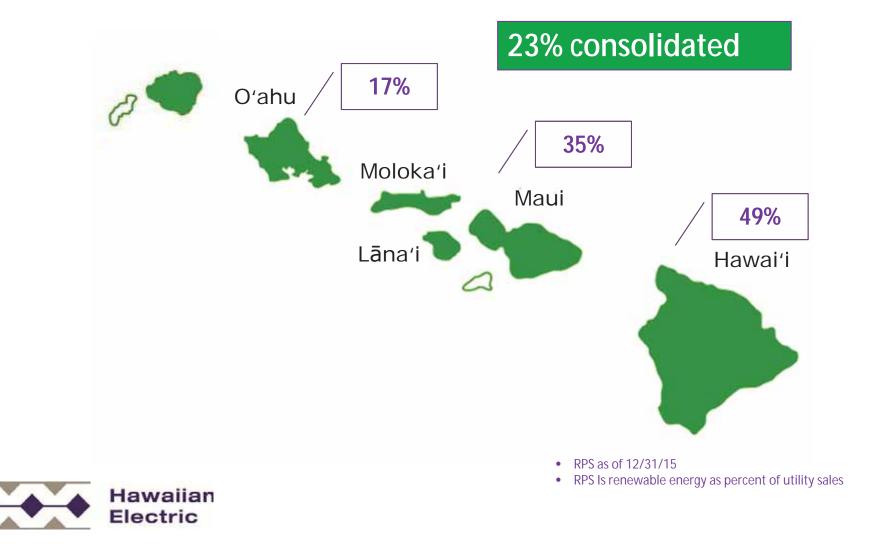


Moving our Electric System to the Future

100% Renewable Energy by 2045



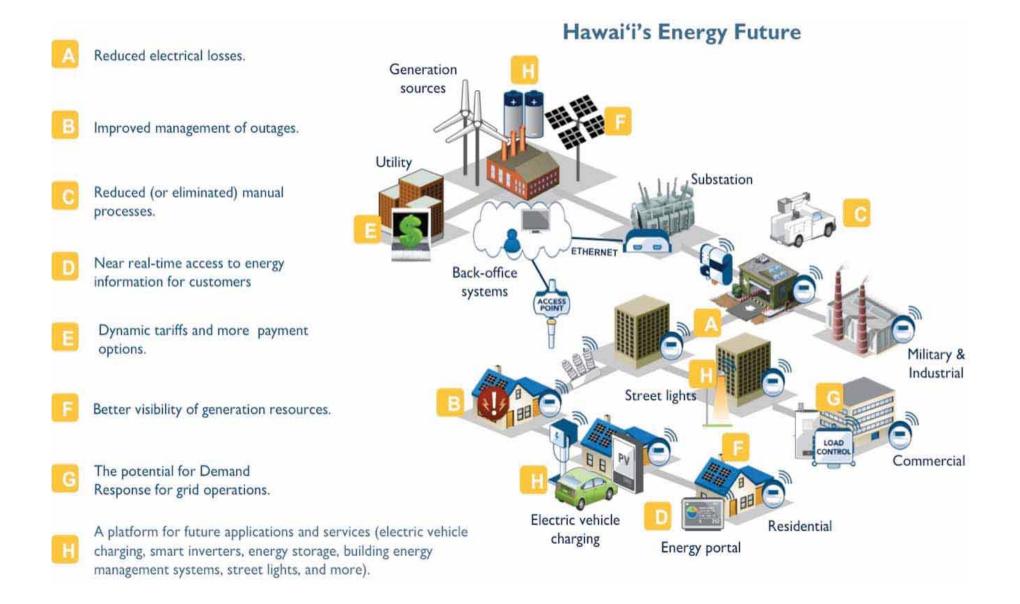
CONFIDENTIAL NOT FOR PUBLIC DISTRIBUTION Renewable progress – Hawaiian Electric Companies' RPS



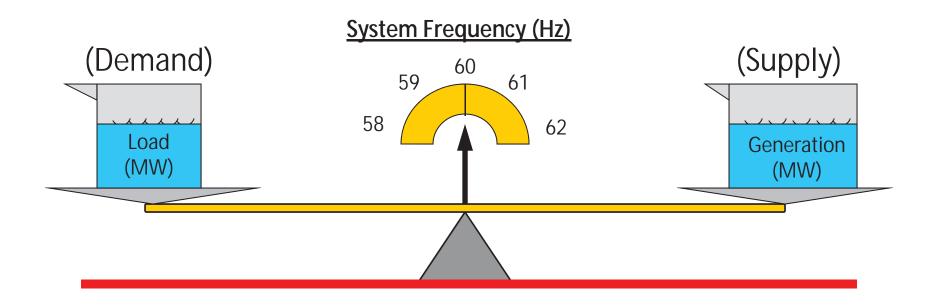
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T FOR PUBLIC DISTRIBUTION	2015				2014
		Hawaiʻi			
	Hawaiian Electric	Electric Light	Maui Electric	TOTAL	TOTAL
Electrical Energy Generated Using Ren	ewable Ener				
Biomass (including municipal solid waste) Geothermal	385,846	230,495	30,870	416,716 230,495	433,164 255,027
Photovoltaic and Solar Thermal ¹	40,750	2,557	7,904	51,212	44,255
Hydro ¹		63,275	9,823	73,098	51,155
Wind ¹ Biofuels	216,197 52,424	132,293	264,291 988	612,782 53,412	577,868 37,093
Subtotal	695,218	428,620	313,877	1,437,715	1,398,561
Electrical Energy Savings Using Renew	vable Displac	ement Techn	ologies		
Customer-Sited, Grid-Connected ²	464,412	89,691	88,956	643,060	514,999
Subtotal	464,412	89,691	88,956	643,060	514,999
TOTAL	1,159,630	518,311	402,833	2,080,775	1,913,561
TOTAL SALES	6,754,083	1,064,785	1,137,630	8,956,498	8,976,242
RPS PERCENTAGE (Not Counting Energy Efficiency and Solar)				Mz	
Water Heating)	17.2%	48.7%	35.4%	<u> </u>	21.3%
Hawaiian Electric			Ref 2015 R	PS Status Report	

Aconomic Renewable Future That is Affordable and Reliable Hinges on the Entire System, not Just Generators

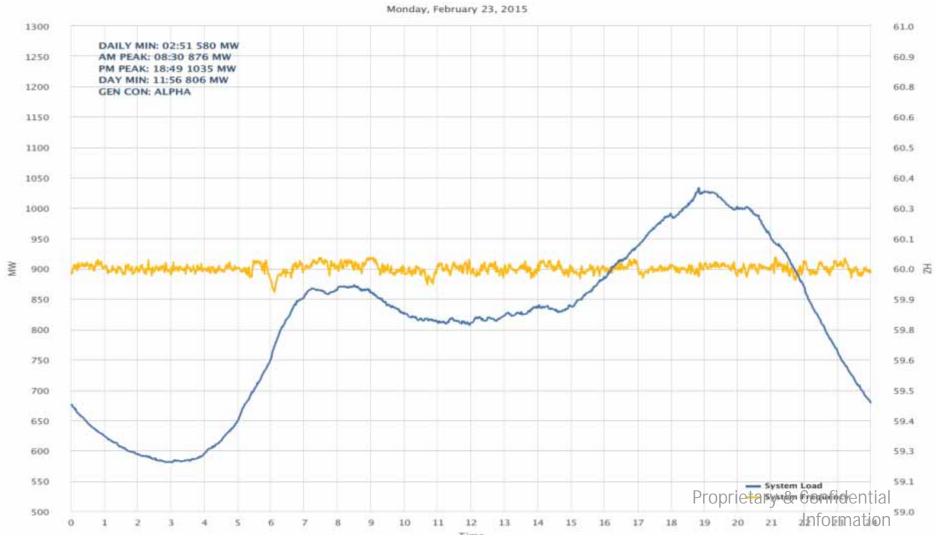


CONFIDENTIAL NOTFOR PUBLIC FRIStable operation of the grid, supply and demand across the island must be in perfect balance at all times



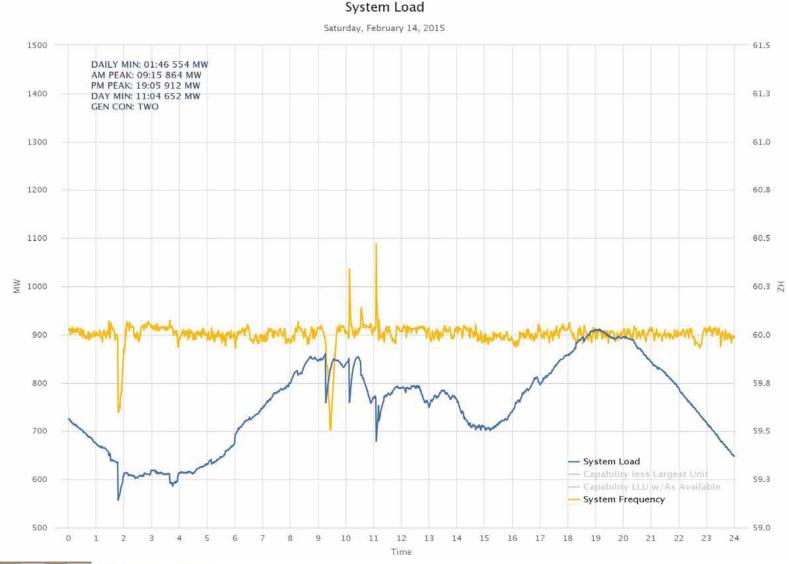


CONFIDENTIAL NOT FOR PUBLIC DISTRIBUTION Oahu System Load & Frequency on a Typical Day



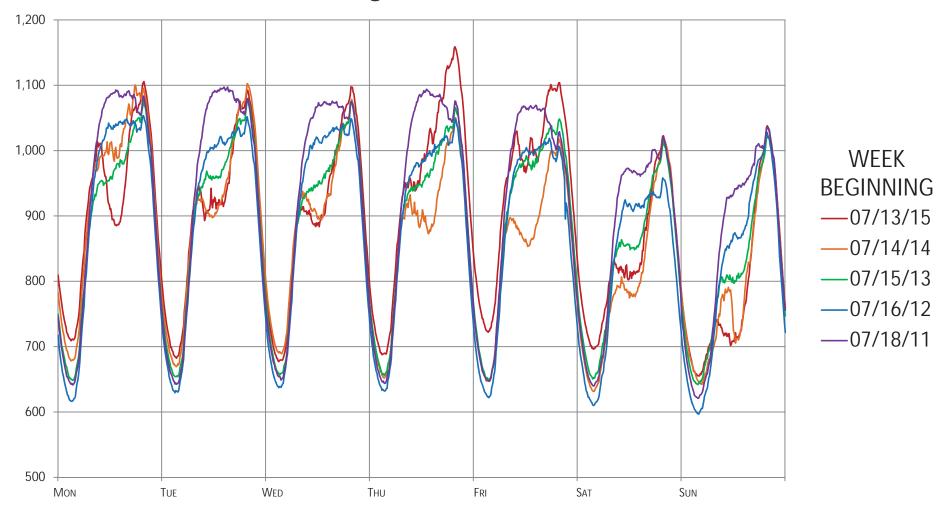
System Load

Character And Construction Affect on Small Island Grids



Hawaiian Electric

CONFIDENTIAL NOT FOR PUBLIC DISCOURT Transition Has Been Dramatic: Oahu System Load Curve



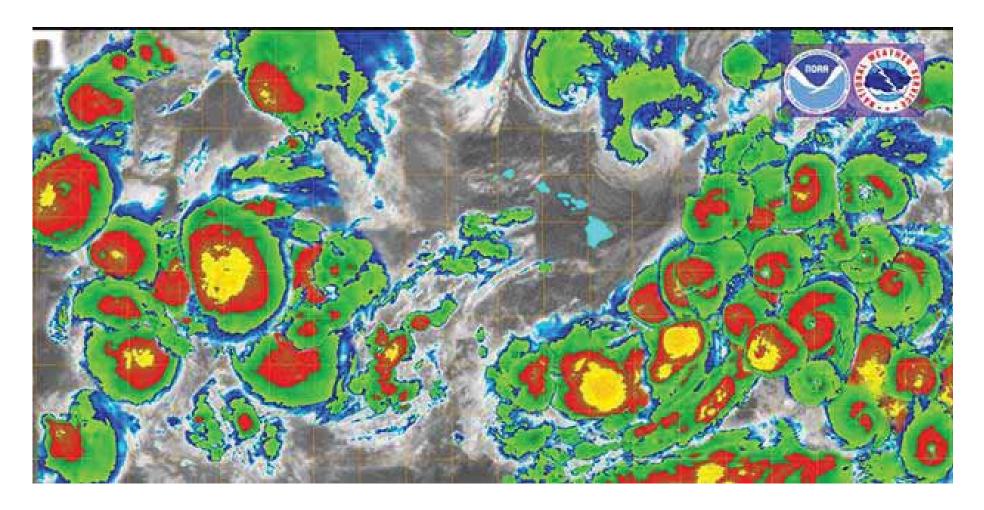
Hawaiian

Electric

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Other Challenges: Resiliency





NOT FOR Hawaiian Electric: Embracing Our ²² Energy Future!

